

A closer look at the LeanIX BTM module

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1 Plan: High-level scenarios

- Drive change with strategic objectives
- Identify needs for transformations
- Model & visualize high level changes

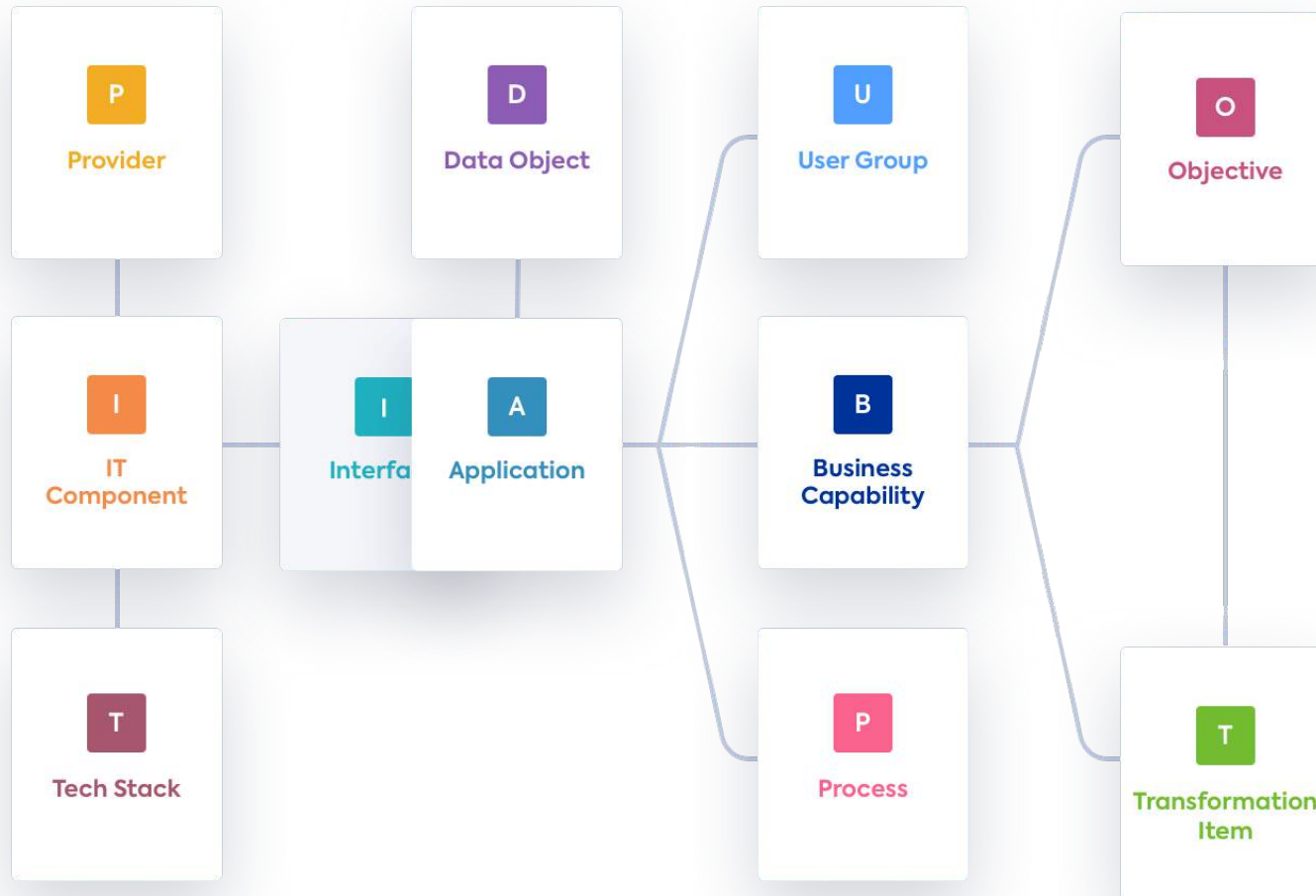
2 Decide: Data-driven upon detailed scenario

- Compare & choose ideal plan
- Model out detailed plan and its impacts
- Visualise low-level architectural changes

3 Execute: Keeping track

- Apply changes to the architecture
- Track progress across all initiatives

Extended data model for transformation



Define Objectives to improve the business

- Allows **high-level progress tracking**
- Identifies critical business capabilities
- Enables org. wide transparency

Create detailed plans to achieve Objective

- Define Impacts of different scenarios
- High-level planning with Plans & Building Blocks
- Detailed planning leverage Epics and Projects

Visualize changes on current architecture by defining Impacts

Example: Cloud migration with BTM

Transformation Item: Plan

Company A wants to **move their internal applications into the cloud by 2022** to **increase IT efficiency by 20%**.

Business Objective

To achieve this, the **EA will work with respective Business Leaders** to

- 1 Map affected Business Capabilities to the Objectives (**B** → **O**)
- 2 Define plans to achieve Objective (**T** → **O**)
- 3 Model impacts on affected Applications (**A** **I** **I**)
- 4 Visualize plan based on multiple dimensions (e.g. time, cost, context)
- 5 Decide, execute plan and track progress of Objective (**T** **O**)

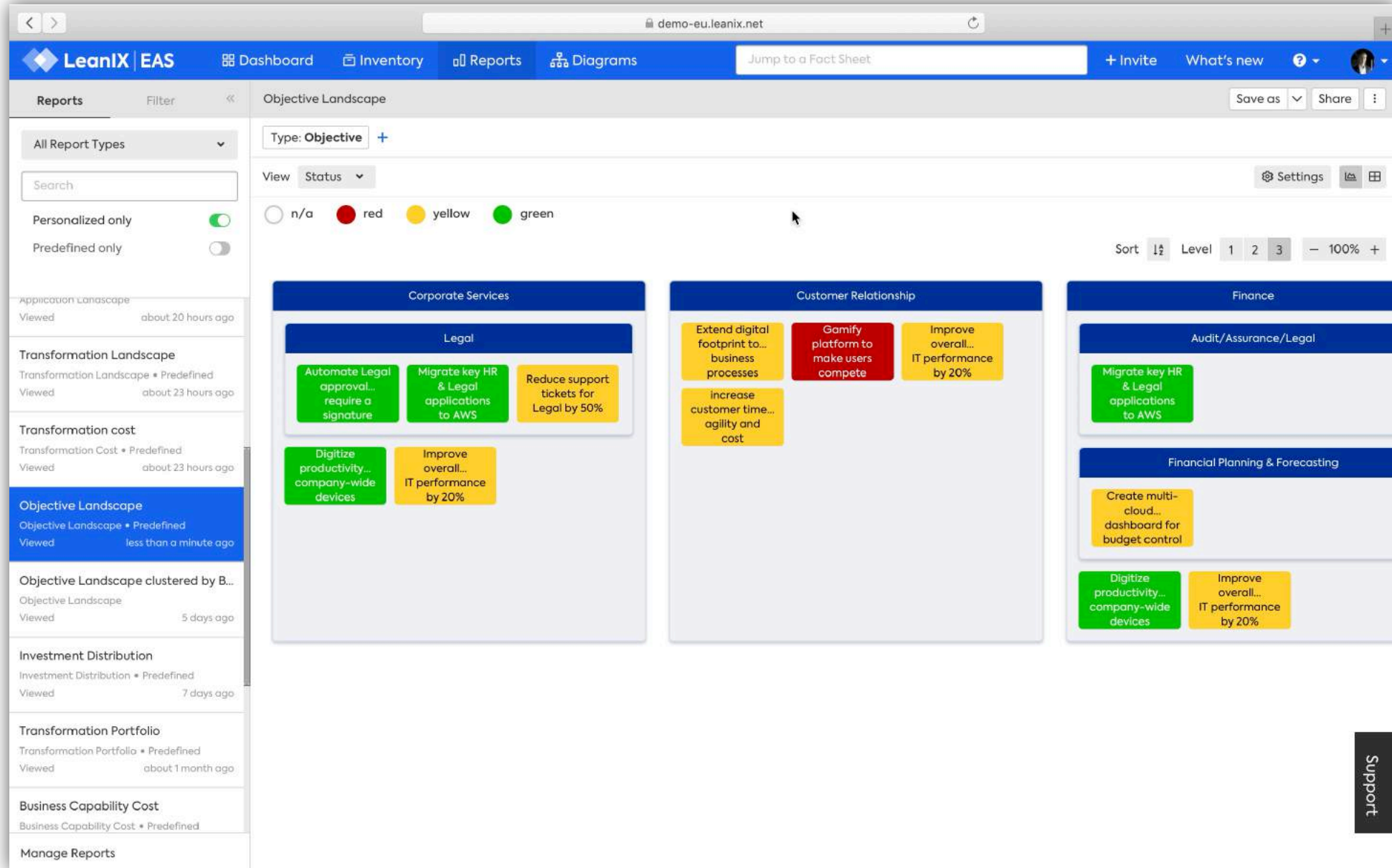
Plan: High-level scenarios

From corporate strategies to business objectives



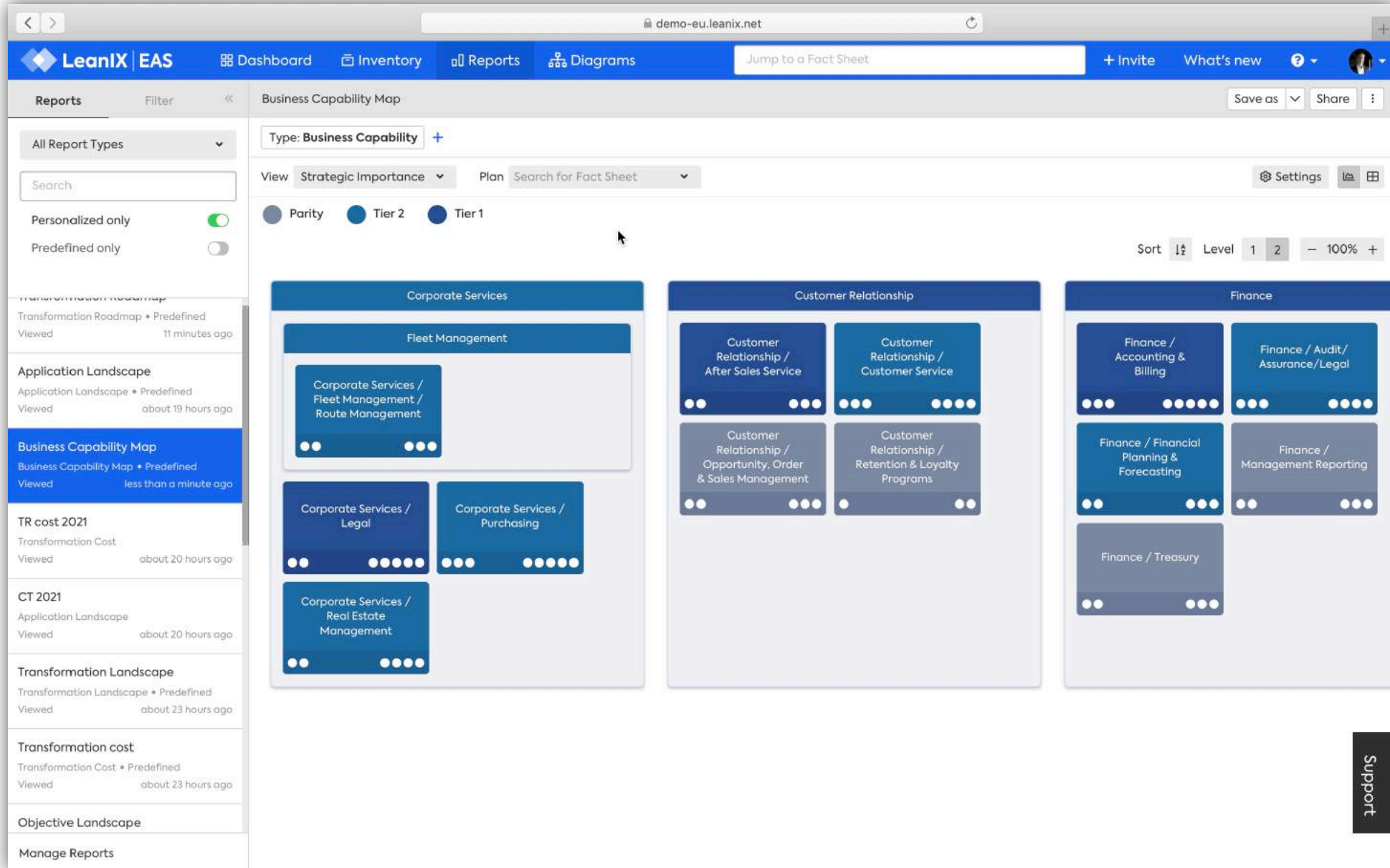
The screenshot displays the LeanIX EAS interface for a specific objective. The main heading is "Improve overall business and IT performance by 20% / Move all Tier 1 internal processes and tools into the Cloud by 2022 / Migrate key HR & Legal applications to AWS" with a progress indicator of 89%. The interface includes a navigation bar with "LeanIX | EAS", "Dashboard", "Inventory", "Reports", and "Diagrams". Below the heading, there are tabs for "Fact Sheet", "Subscriptions", "Comments", "Resources", "Impacts", "Metrics", "Surveys", and "Last Update (5 days ago)". The "Information" section shows 67% completion. The "Lifecycle" section features a timeline from Jul '19 to Jul '23, with a green bar indicating the active period from 2019-11-01 to 2020-01-31. The "Last Updates" section lists two updates: "2020-08-20 Progress: 75%" and "2020-07-23 Progress: 55%". The "Relations Explorer" at the bottom shows the objective as a child of "Migrate key H...tions to AWS" and a parent of "Move all Tier 1 internal processes and tools into the". A "Support" button is visible in the bottom right corner.

Identify on business objective hotspots



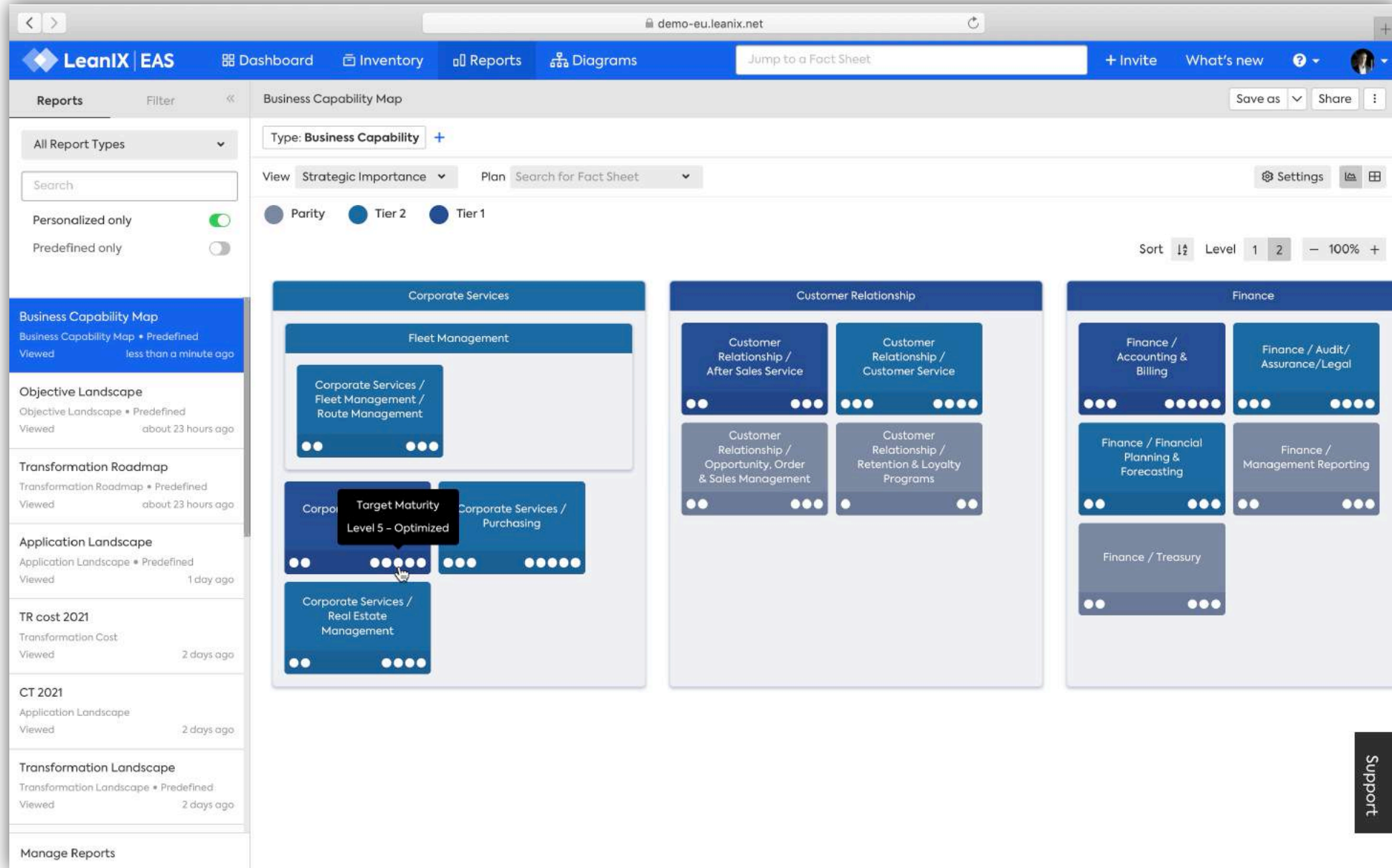
The screenshot displays the LeanIX EAS 'Objective Landscape' dashboard. The interface includes a top navigation bar with 'LeanIX | EAS', 'Dashboard', 'Inventory', 'Reports', and 'Diagrams' menus. A search bar is present with the text 'Jump to a Fact Sheet'. The main content area is titled 'Objective Landscape' and features a filter for 'Type: Objective'. Below this, there are view and status options (n/a, red, yellow, green) and sorting controls (Sort, Level 1, 2, 3, 100%). The dashboard is organized into three main columns: 'Corporate Services', 'Customer Relationship', and 'Finance'. Each column contains several objective cards, such as 'Automate Legal approval...', 'Migrate key HR & Legal applications to AWS', 'Reduce support tickets for Legal by 50%', 'Extend digital footprint to... business processes', 'Gamify platform to make users compete', 'Improve overall... IT performance by 20%', 'Increase customer time... agility and cost', 'Digitize productivity... company-wide devices', 'Improve overall... IT performance by 20%', 'Migrate key HR & Legal applications to AWS', 'Create multi-cloud... dashboard for budget control', 'Digitize productivity... company-wide devices', and 'Improve overall... IT performance by 20%'. A 'Support' button is located in the bottom right corner.

Track BC maturity & identify transformation needs LeanIX



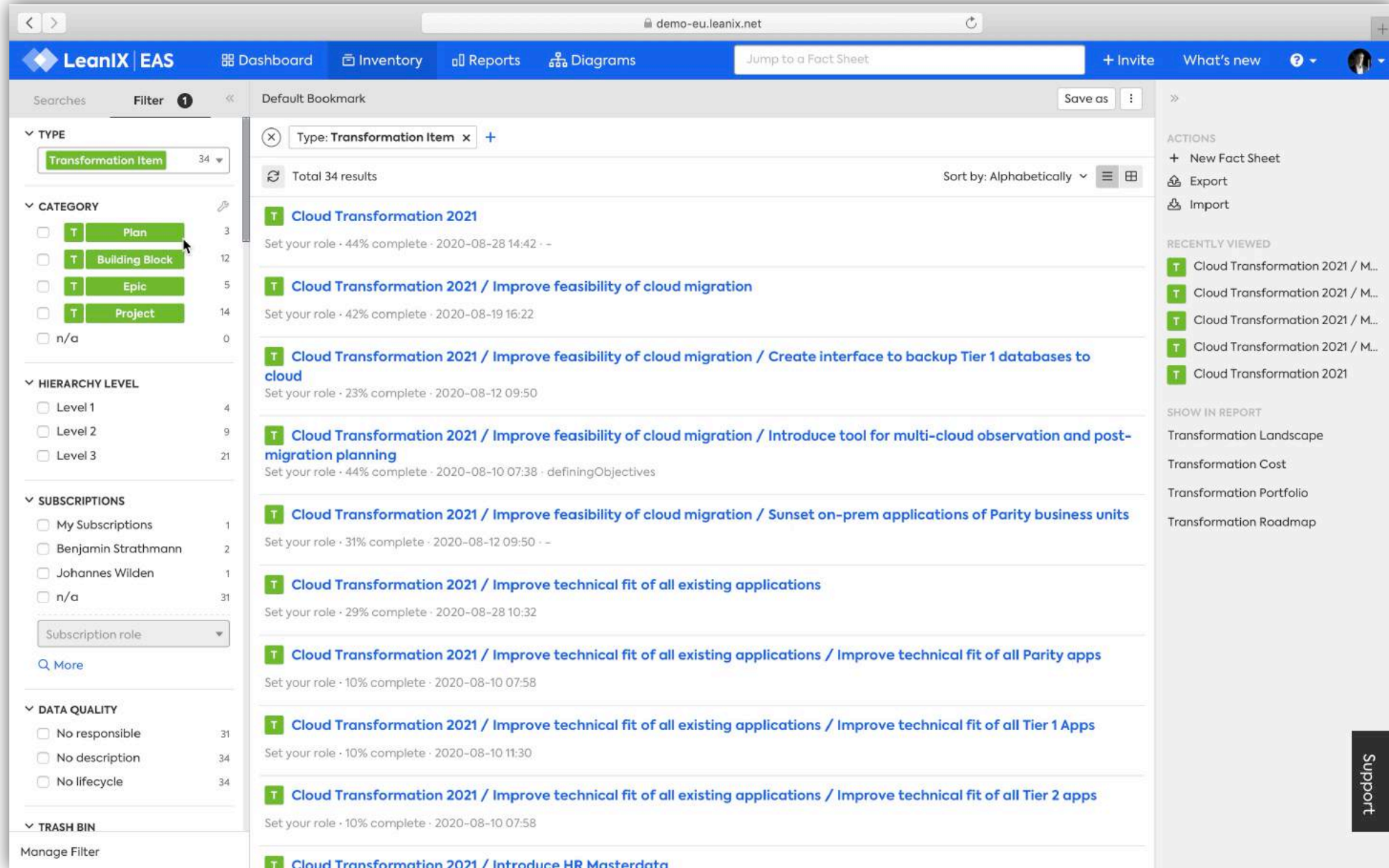
The screenshot displays the LeanIX EAS Business Capability Map interface. The top navigation bar includes the LeanIX logo, 'EAS', and menu items: Dashboard, Inventory, Reports, and Diagrams. A search bar is present with the text 'Jump to a Fact Sheet'. The main content area is titled 'Business Capability Map' and includes a filter for 'Type: Business Capability'. Below this, there are options for 'View' (Strategic Importance) and 'Plan' (Search for Fact Sheet). A legend indicates maturity levels: Parity (grey circle), Tier 2 (blue circle), and Tier 1 (dark blue circle). The map is organized into three columns: Corporate Services, Customer Relationship, and Finance. Each column contains several capability cards, each with a title, a maturity level indicator (dots), and a progress bar. The Corporate Services column includes Fleet Management, Corporate Services / Fleet Management / Route Management, Corporate Services / Legal, Corporate Services / Purchasing, and Corporate Services / Real Estate Management. The Customer Relationship column includes Customer Relationship / After Sales Service, Customer Relationship / Customer Service, Customer Relationship / Opportunity, Order & Sales Management, and Customer Relationship / Retention & Loyalty Programs. The Finance column includes Finance / Accounting & Billing, Finance / Audit/ Assurance/Legal, Finance / Financial Planning & Forecasting, Finance / Management Reporting, and Finance / Treasury. A sidebar on the left lists various reports, including Transformation Roadmap, Application Landscape, Business Capability Map, TR cost 2021, CT 2021, Transformation Landscape, Transformation cost, and Objective Landscape. A 'Support' button is visible in the bottom right corner.

Break down objectives into IT initiatives



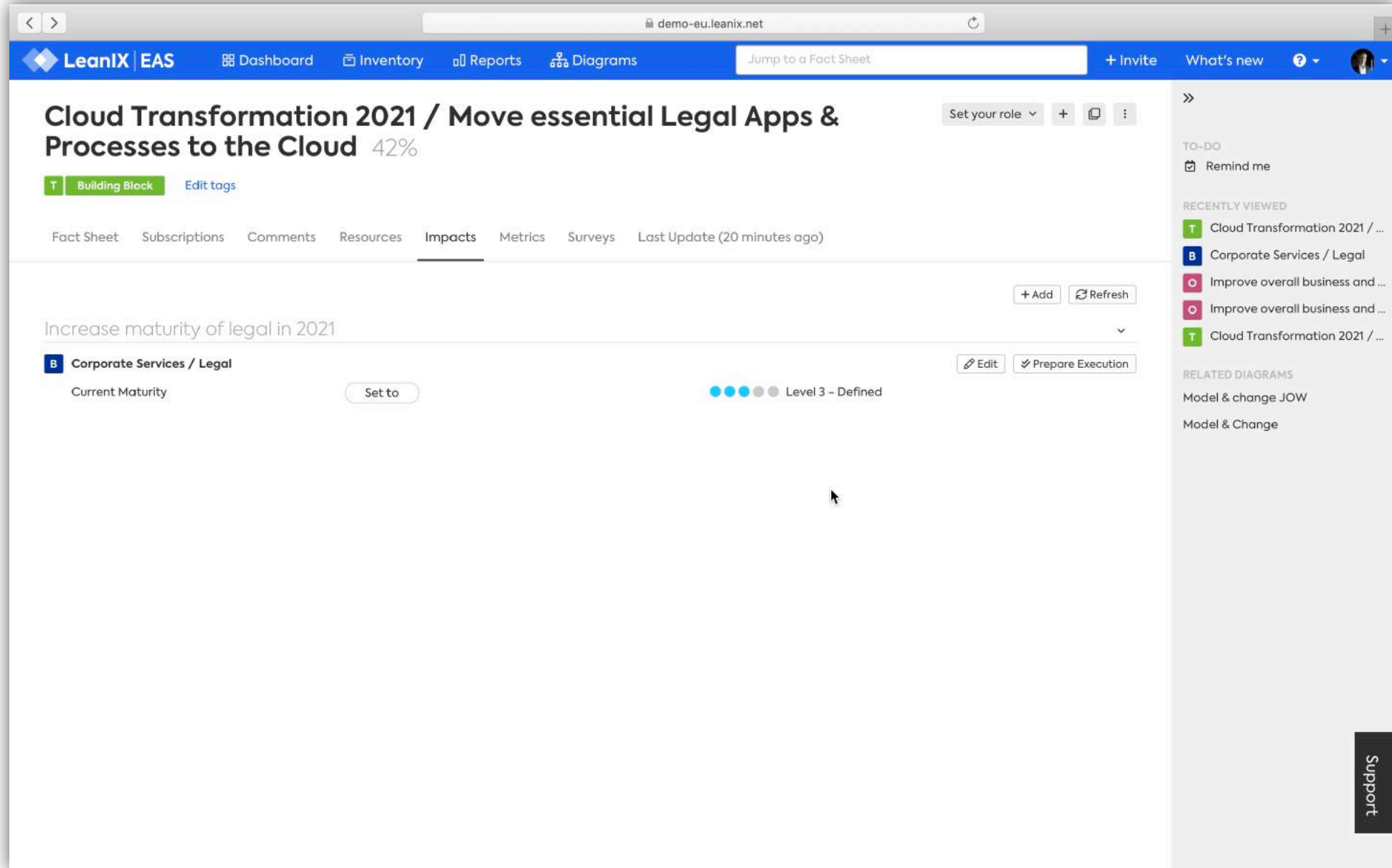
The screenshot displays the LeanIX EAS Business Capability Map interface. The top navigation bar includes the LeanIX logo, 'EAS', and menu items for 'Dashboard', 'Inventory', 'Reports', and 'Diagrams'. A search bar is present with the text 'Jump to a Fact Sheet'. The main content area is titled 'Business Capability Map' and shows a hierarchical view of capabilities. The left sidebar contains a 'Reports' section with filters and a list of report types including 'Business Capability Map', 'Objective Landscape', 'Transformation Roadmap', 'Application Landscape', 'TR cost 2021', 'CT 2021', 'Transformation Landscape', and 'Manage Reports'. The main map is organized into three columns: 'Corporate Services', 'Customer Relationship', and 'Finance'. Each column contains several capability cards, each with a title and a maturity level indicator (represented by dots). A callout box highlights a card in the 'Corporate Services' column, indicating a 'Target Maturity Level 5 - Optimized'. The interface also includes a 'View' section with 'Strategic Importance' and 'Plan' filters, and a 'Sort' section with 'Level' and '100%' options. A 'Support' button is located in the bottom right corner.

Model high-level architectural change



The screenshot displays the LeanIX EAS interface. The top navigation bar includes 'LeanIX | EAS', 'Dashboard', 'Inventory', 'Reports', and 'Diagrams'. A search bar contains 'Jump to a Fact Sheet'. The left sidebar shows filters for 'TYPE' (Transformation Item, 34), 'CATEGORY' (Plan, Building Block, Epic, Project, n/a), 'HIERARCHY LEVEL' (Level 1, Level 2, Level 3), 'SUBSCRIPTIONS' (My Subscriptions, Benjamin Strathmann, Johannes Wilden, n/a), and 'DATA QUALITY' (No responsible, No description, No lifecycle). The main content area shows a search for 'Type: Transformation Item' with 34 results. The results list includes items like 'Cloud Transformation 2021' and 'Cloud Transformation 2021 / Improve feasibility of cloud migration'. The right sidebar shows 'ACTIONS' (New Fact Sheet, Export, Import) and 'RECENTLY VIEWED' items. A 'Support' button is visible in the bottom right corner.

Visualize scenario-based changes



The screenshot displays the LeanIX EAS interface for a scenario-based change. The main heading is "Cloud Transformation 2021 / Move essential Legal Apps & Processes to the Cloud" with a progress indicator of 42%. The interface includes a navigation bar with "LeanIX | EAS", "Dashboard", "Inventory", "Reports", and "Diagrams". A search bar contains "Jump to a Fact Sheet". The "Impacts" tab is active, showing a scenario titled "Increase maturity of legal in 2021" under the category "Corporate Services / Legal". The current maturity is visualized as a progress bar with five dots, where the first three are blue and the last two are grey, labeled "Level 3 - Defined". A "Set to" button is present. The right sidebar shows "TO-DO" (Remind me), "RECENTLY VIEWED" (Cloud Transformation 2021 / ...), and "RELATED DIAGRAMS" (Model & change JOW, Model & Change). A "Support" button is located at the bottom right of the sidebar.

BTM enables ...

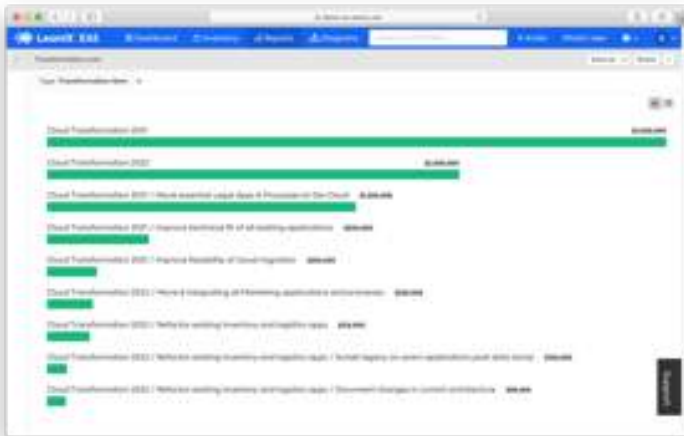
... **need identification** within the architecture

... **addressing gaps** with Transformation Items & Impacts

... creation of **high-level scenarios** to support **business objectives**

Decide - Data-driven

Transformation Cost



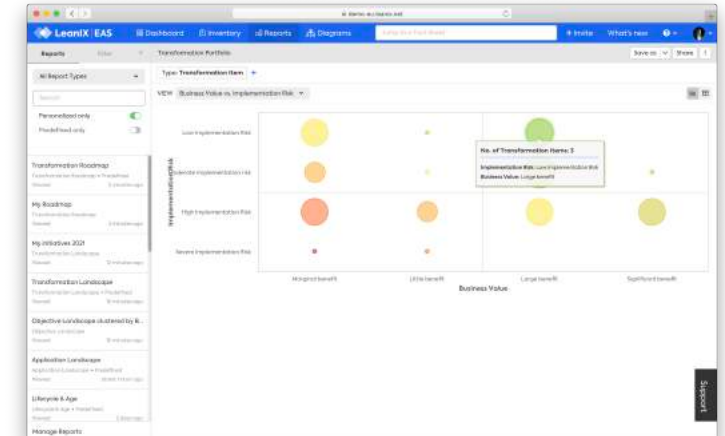
Visualize **scenario cost** including **breakdowns** by initiative

Investment Distribution



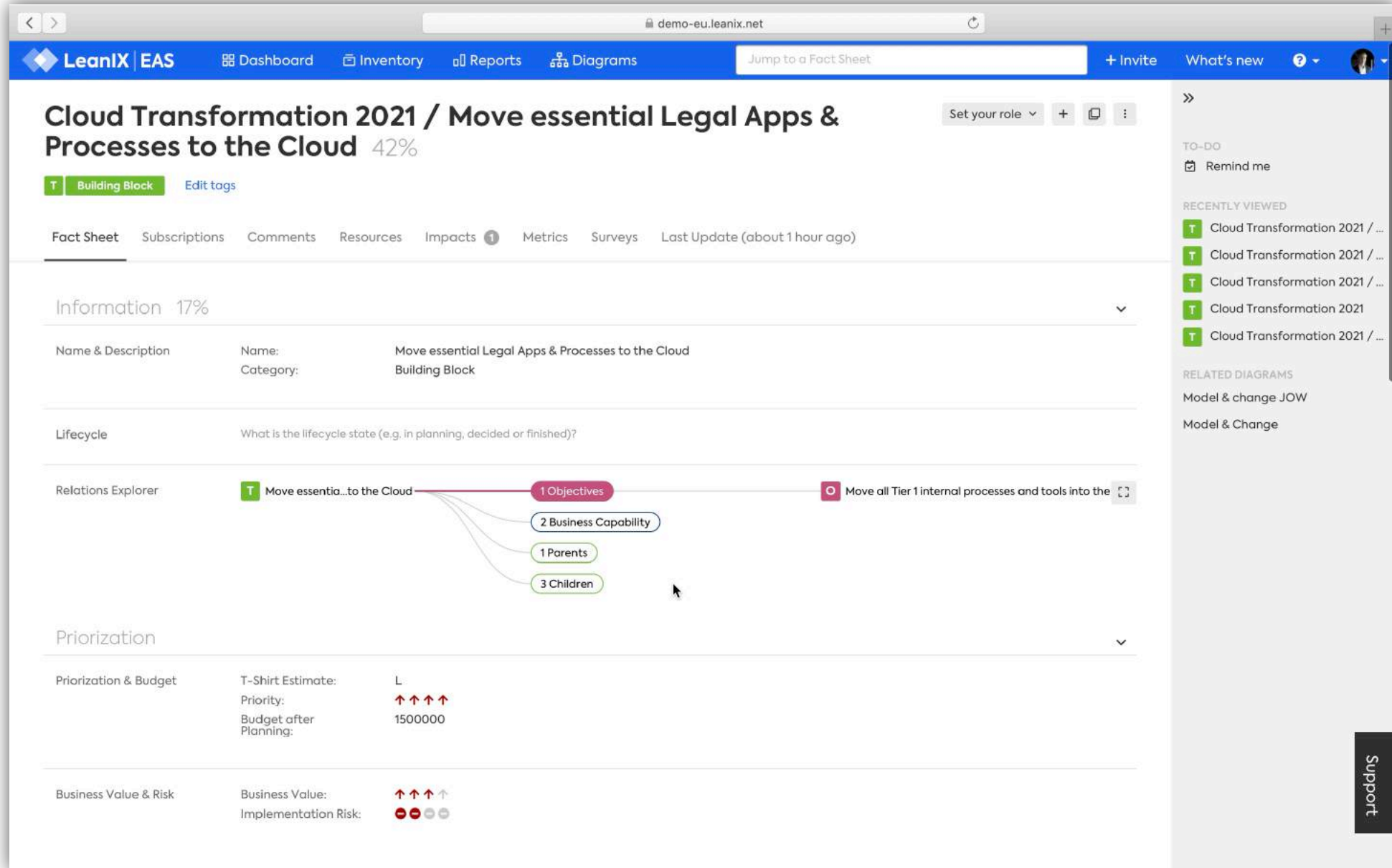
Show **planned investments** split by **strategic objectives**

Transformation Item Portfolio



Identify **high-risk** items or **low-hanging fruits**

Modeling lower levels of architectural changes



The screenshot displays the LeanIX EAS interface for a specific fact sheet. The main title is "Cloud Transformation 2021 / Move essential Legal Apps & Processes to the Cloud" with a 42% completion status. The interface includes a navigation bar with "LeanIX | EAS", "Dashboard", "Inventory", "Reports", and "Diagrams". A search bar contains "Jump to a Fact Sheet". The right sidebar shows "TO-DO" (Remind me), "RECENTLY VIEWED" (multiple instances of the current fact sheet), and "RELATED DIAGRAMS" (Model & change JOW, Model & Change). A "Support" button is visible at the bottom right of the sidebar.

Cloud Transformation 2021 / Move essential Legal Apps & Processes to the Cloud 42%

Building Block Edit tags

Fact Sheet Subscriptions Comments Resources Impacts 1 Metrics Surveys Last Update (about 1 hour ago)

Information 17%

Name & Description
Name: Move essential Legal Apps & Processes to the Cloud
Category: Building Block

Lifecycle
What is the lifecycle state (e.g. in planning, decided or finished)?

Relations Explorer

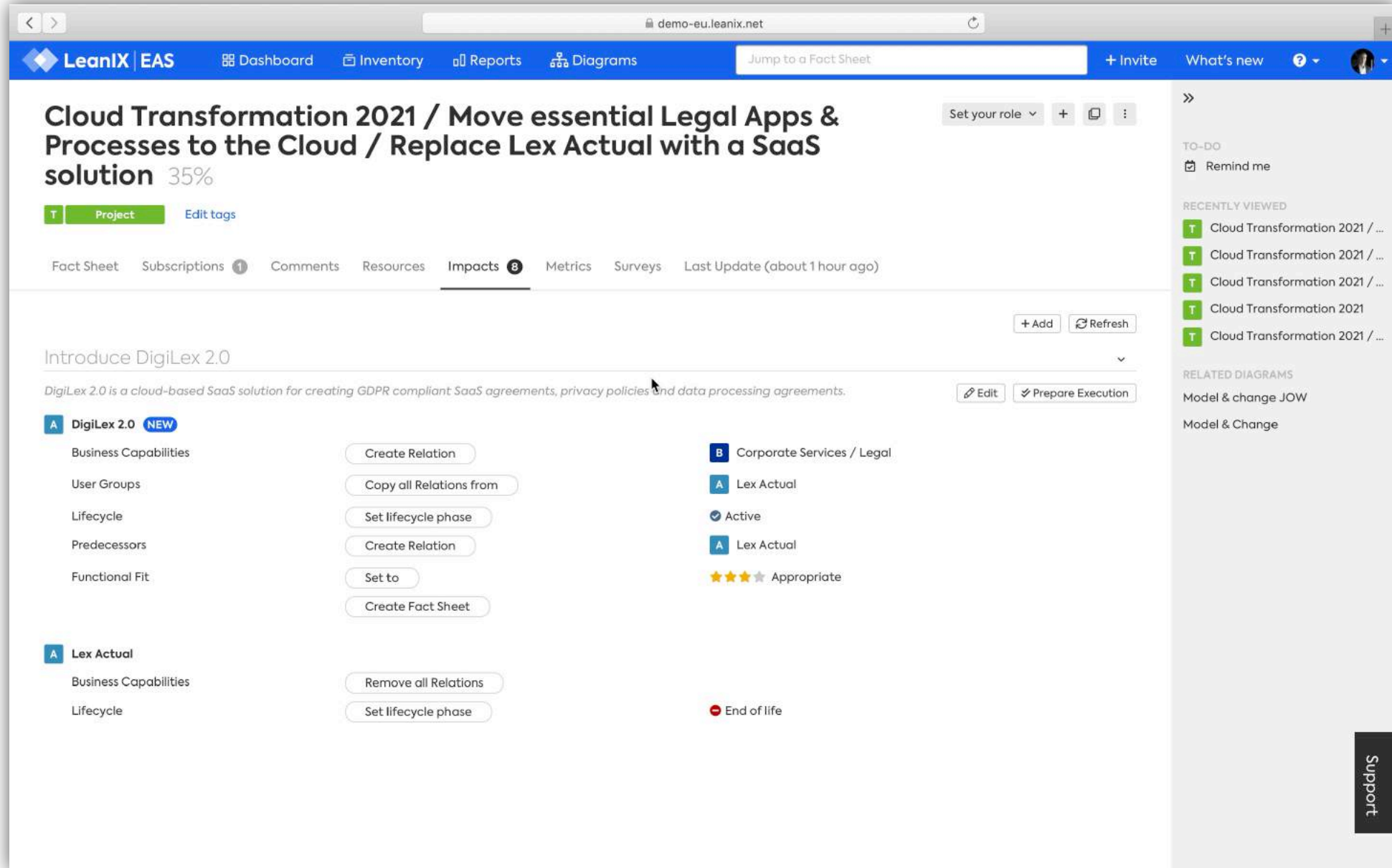
- Move essentia...to the Cloud (1 Objectives)
- Move all Tier 1 internal processes and tools into the (2 Business Capability)
- 1 Parents
- 3 Children

Priorization

Priorization & Budget
T-Shirt Estimate: L
Priority: ↑↑↑↑
Budget after Planning: 1500000

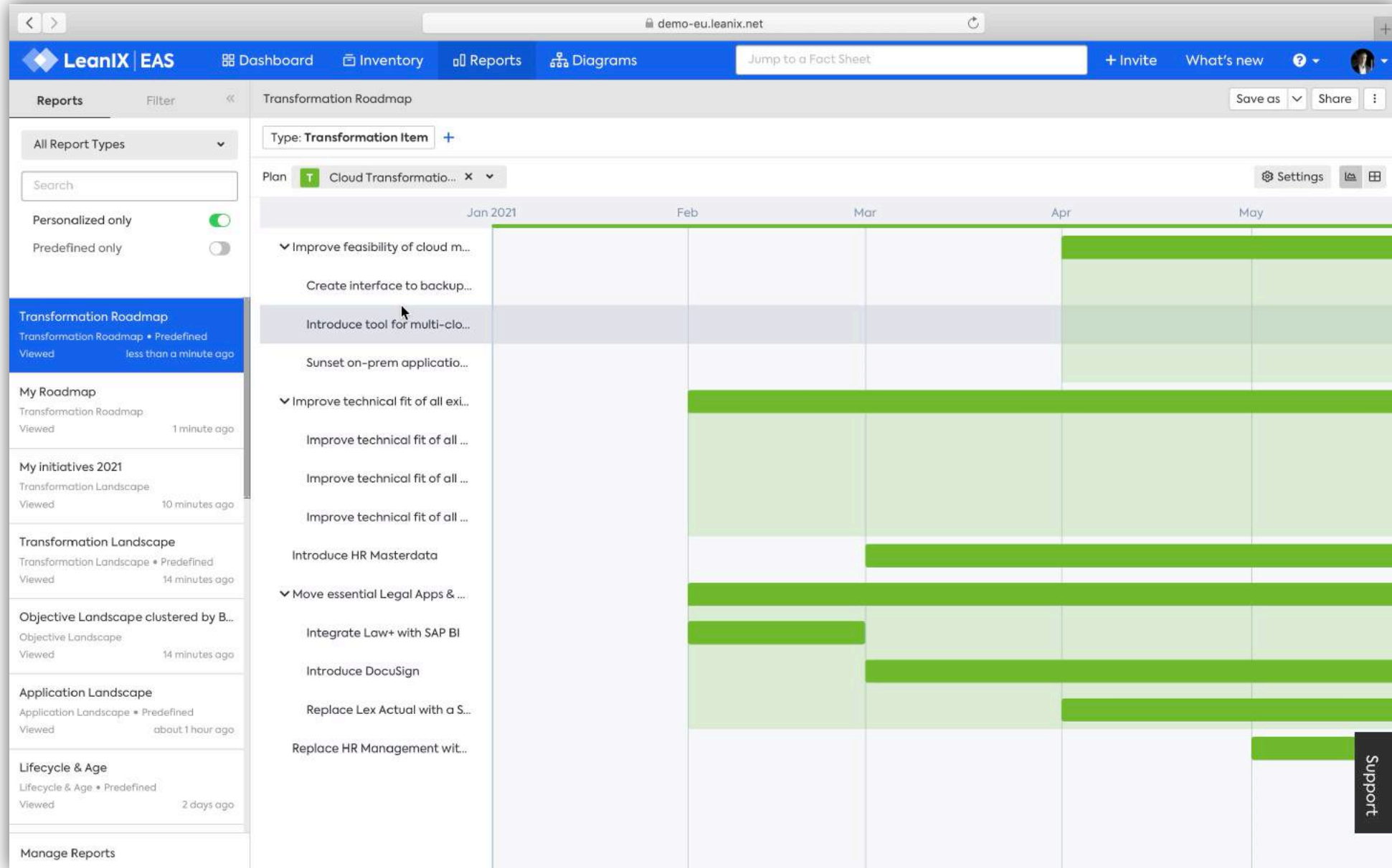
Business Value & Risk
Business Value: ↑↑↑↑
Implementation Risk: ↓↓○○

Gain overview across all planned initiatives



The screenshot displays the LeanIX EAS interface. At the top, the navigation bar includes 'LeanIX | EAS', 'Dashboard', 'Inventory', 'Reports', and 'Diagrams'. A search bar contains 'Jump to a Fact Sheet', and there are buttons for '+ Invite' and 'What's new'. The main header shows the project title 'Cloud Transformation 2021 / Move essential Legal Apps & Processes to the Cloud / Replace Lex Actual with a SaaS solution' with a 35% completion indicator. Below the title are tabs for 'Fact Sheet', 'Subscriptions', 'Comments', 'Resources', 'Impacts', 'Metrics', 'Surveys', and 'Last Update (about 1 hour ago)'. The 'Impacts' tab is active, showing a list of impacts. The first impact is 'Introduce DigiLex 2.0', described as a cloud-based SaaS solution for creating GDPR compliant SaaS agreements, privacy policies, and data processing agreements. It is linked to 'DigiLex 2.0' (marked as NEW) and 'Corporate Services / Legal'. The interface includes various action buttons like '+ Add', '+ Refresh', '+ Edit', and '+ Prepare Execution'. A sidebar on the right shows 'TO-DO' (Remind me), 'RECENTLY VIEWED' (multiple instances of the current project), and 'RELATED DIAGRAMS' (Model & change JOW, Model & Change). A 'Support' button is visible at the bottom right of the sidebar.

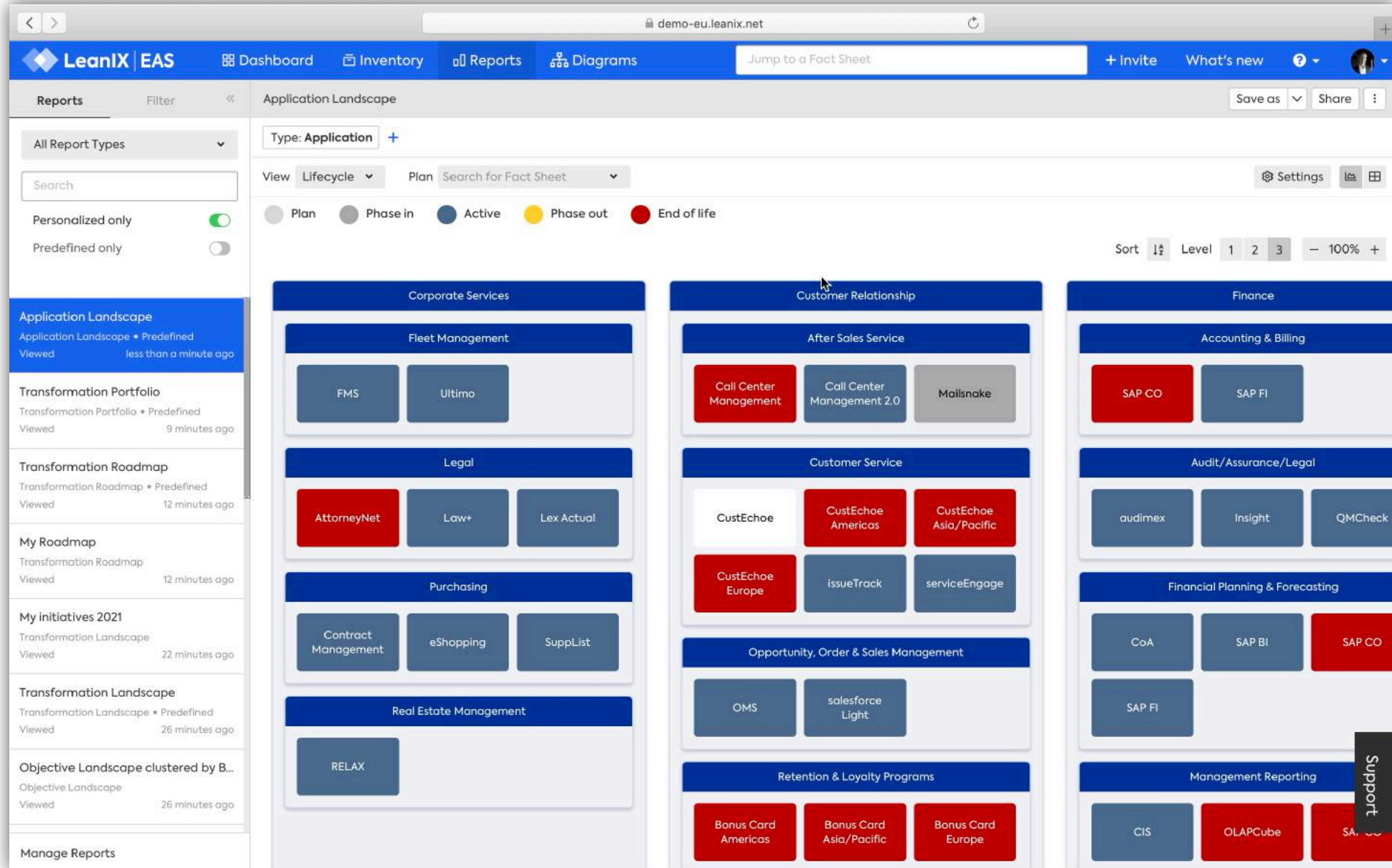
Define the detailed roadmap of a plan



The screenshot displays the LeanIX EAS Transformation Roadmap interface. The top navigation bar includes 'LeanIX | EAS', 'Dashboard', 'Inventory', 'Reports', and 'Diagrams'. A search bar is present with the text 'Jump to a Fact Sheet'. The main content area is titled 'Transformation Roadmap' and shows a Gantt chart for a plan named 'Cloud Transformatio...'. The chart spans from January 2021 to May 2021. The left sidebar contains a 'Reports' section with filters for 'All Report Types', 'Personalized only', and 'Predefined only'. Below this are several report cards, including 'Transformation Roadmap', 'My Roadmap', 'My initiatives 2021', 'Transformation Landscape', 'Objective Landscape clustered by B...', 'Application Landscape', 'Lifecycle & Age', and 'Manage Reports'. The main Gantt chart area lists various transformation items with their corresponding timelines. A 'Support' button is visible in the bottom right corner of the chart area.

Item	Start	End
Improve feasibility of cloud m...	Jan 2021	May 2021
Create interface to backup...	Jan 2021	May 2021
Introduce tool for multi-clo...	Jan 2021	May 2021
Sunset on-prem applicatio...	Jan 2021	May 2021
Improve technical fit of all ex...	Feb 2021	May 2021
Improve technical fit of all ...	Feb 2021	May 2021
Improve technical fit of all ...	Feb 2021	May 2021
Improve technical fit of all ...	Feb 2021	May 2021
Introduce HR Masterdata	Mar 2021	May 2021
Move essential Legal Apps & ...	Feb 2021	May 2021
Integrate Law+ with SAP BI	Feb 2021	May 2021
Introduce DocuSign	Mar 2021	May 2021
Replace Lex Actual with a S...	Apr 2021	May 2021
Replace HR Management wit...	May 2021	May 2021

Project impacts to visualize change



The screenshot displays the LeanIX EAS Application Landscape interface. The top navigation bar includes 'LeanIX | EAS', 'Dashboard', 'Inventory', 'Reports', and 'Diagrams'. A search bar is present with the text 'Jump to a Fact Sheet'. The main content area is titled 'Application Landscape' and features a filter sidebar on the left with options like 'All Report Types', 'Personalized only', and 'Predefined only'. The main view shows a grid of application categories, each containing specific application tiles. The tiles are color-coded by lifecycle status: Plan (grey), Phase in (dark grey), Active (blue), Phase out (yellow), and End of life (red). The categories include Corporate Services, Customer Relationship, Finance, Fleet Management, After Sales Service, Accounting & Billing, Legal, Customer Service, Audit/Assurance/Legal, Purchasing, Opportunity, Order & Sales Management, Real Estate Management, Financial Planning & Forecasting, and Retention & Loyalty Programs. A 'Support' button is visible in the bottom right corner.

BTM enables ...

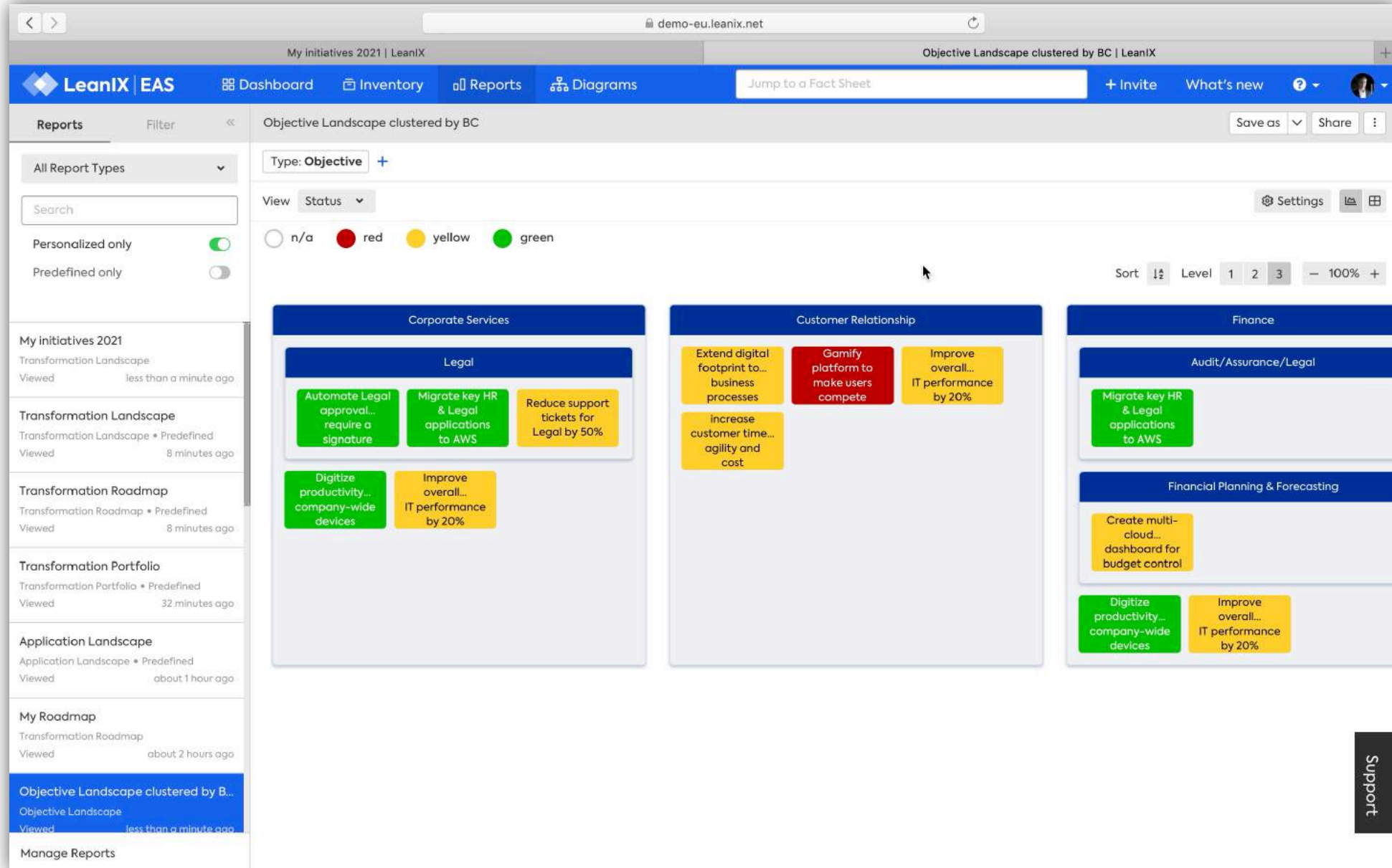
... **breaking down** high level scenarios into **detailed plans**

... to model **any change** on the architecture **as an Impacts**

... visualize Impacts as **projections** on the current architecture

Execute: Keeping track

Keep track on Objective level



The screenshot displays the LeanIX EAS interface for an Objective Landscape. The main content area is organized into three columns: Corporate Services, Customer Relationship, and Finance. Each column contains several objectives, each with a status indicator (green, yellow, or red).

Corporate Services

- Legal**
 - Automate Legal approval... require a signature (Green)
 - Migrate key HR & Legal applications to AWS (Green)
 - Reduce support tickets for Legal by 50% (Yellow)
- Digitize productivity... company-wide devices (Green)
- Improve overall... IT performance by 20% (Yellow)

Customer Relationship

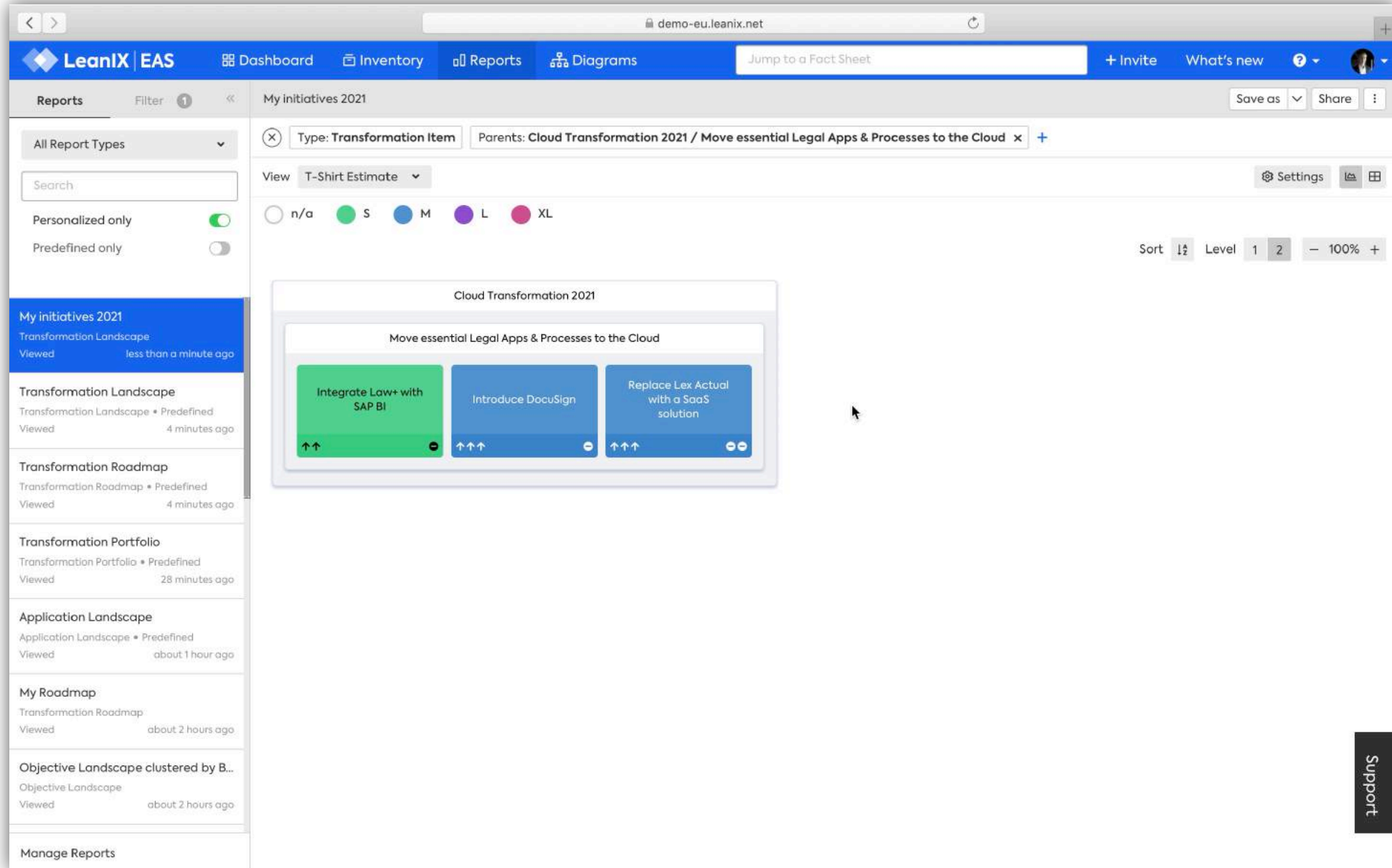
- Extend digital footprint to... business processes (Yellow)
- increase customer time... agility and cost (Yellow)
- Gamify platform to make users compete (Red)
- Improve overall... IT performance by 20% (Yellow)

Finance

- Audit/Assurance/Legal**
 - Migrate key HR & Legal applications to AWS (Green)
- Financial Planning & Forecasting**
 - Create multi-cloud... dashboard for budget control (Yellow)
- Digitize productivity... company-wide devices (Green)
- Improve overall... IT performance by 20% (Yellow)

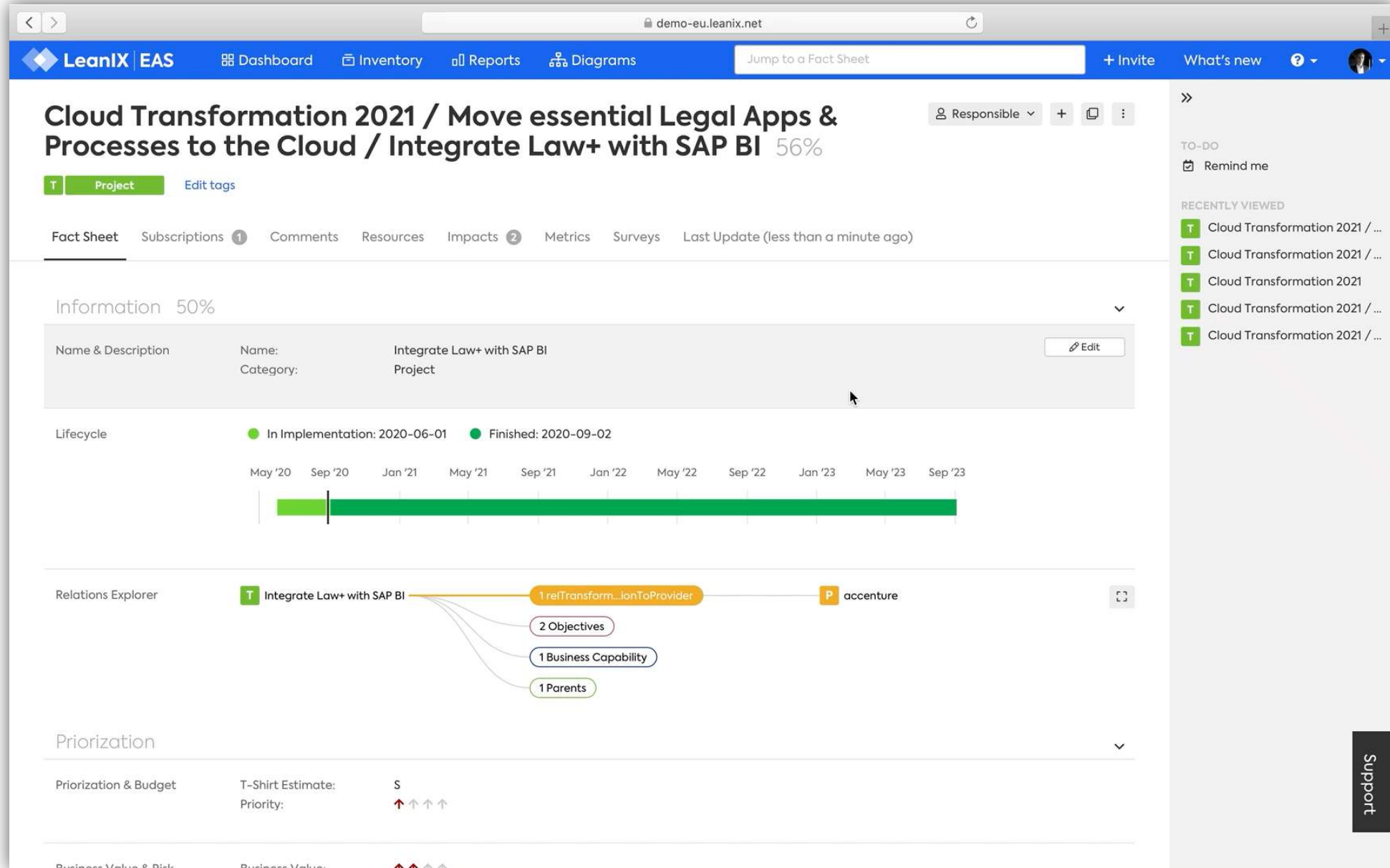
The interface also features a sidebar with filters for report types and a navigation bar with options like Dashboard, Inventory, Reports, and Diagrams. A 'Support' button is visible in the bottom right corner.

Track states across initiatives



The screenshot displays the LeanIX EAS interface. The top navigation bar includes 'LeanIX | EAS', 'Dashboard', 'Inventory', 'Reports', and 'Diagrams'. A search bar is present with the text 'Jump to a Fact Sheet'. The main content area is titled 'My initiatives 2021' and shows a report structure. The report is filtered by 'Type: Transformation Item' and 'Parents: Cloud Transformation 2021 / Move essential Legal Apps & Processes to the Cloud'. The view is set to 'T-Shirt Estimate' with size options n/a, S, M, L, XL. The report content shows a hierarchy: 'Cloud Transformation 2021' containing 'Move essential Legal Apps & Processes to the Cloud', which includes three items: 'Integrate Law+ with SAP BI', 'Introduce DocuSign', and 'Replace Lex Actual with a SaaS solution'. Each item has a status indicator (upward arrows) and a close button. The left sidebar lists various reports like 'Transformation Landscape', 'Transformation Roadmap', and 'Transformation Portfolio'. A 'Support' button is visible in the bottom right corner.

Execute changes



The screenshot displays the LeanIX EAS interface for a project titled "Cloud Transformation 2021 / Move essential Legal Apps & Processes to the Cloud / Integrate Law+ with SAP BI" with a 56% completion rate. The interface includes a navigation bar with "Dashboard", "Inventory", "Reports", and "Diagrams". The main content area shows project information, a lifecycle timeline from May '20 to Sep '23, a relations explorer diagram, and a prioritization section.

Project Information:

- Name: Integrate Law+ with SAP BI
- Category: Project

Lifecycle:

- In Implementation: 2020-06-01
- Finished: 2020-09-02

Relations Explorer:

- Integrate Law+ with SAP BI (Project) is related to:
 - 1 reTransform...ionToProvider (Process)
 - 2 Objectives (Objectives)
 - 1 Business Capability (Business Capability)
 - 1 Parents (Parents)
- Partner: P accenture

Priorization & Budget:

- T-Shirt Estimate: S
- Priority: ↑ ↑ ↑ ↑

Business Value & Risk:

- Business Value: ↑ ↑ ↑ ↑

Right Sidebar:

- TO-DO: Remind me
- RECENTLY VIEWED: Cloud Transformation 2021 / ...

Bottom Right: Support button

BTM enables ...

... to **keep track** of strategic objectives and their execution

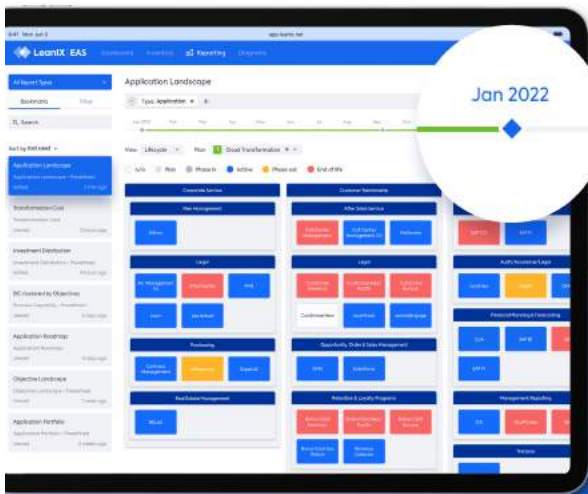
... **execution of impacts** respecting their **timeline**

You want to know more?

Download **white paper** from the resources section of the **LeanIX website**

WHITE PAPER

Accelerating Change in Enterprises with an EA Management Tool



A guide to
LeanIX's Business
Transformation
Management
module

Request a deep-dive session – simply visit the **LeanIX website** and **request a demo**.

You can

- ✓ talk to a LeanIX expert
- ✓ discuss your current challenges
- ✓ let LeanIX help you solve them