Q3 Roadmap Update

July 14th

LeanIX

Introduction

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Dominik
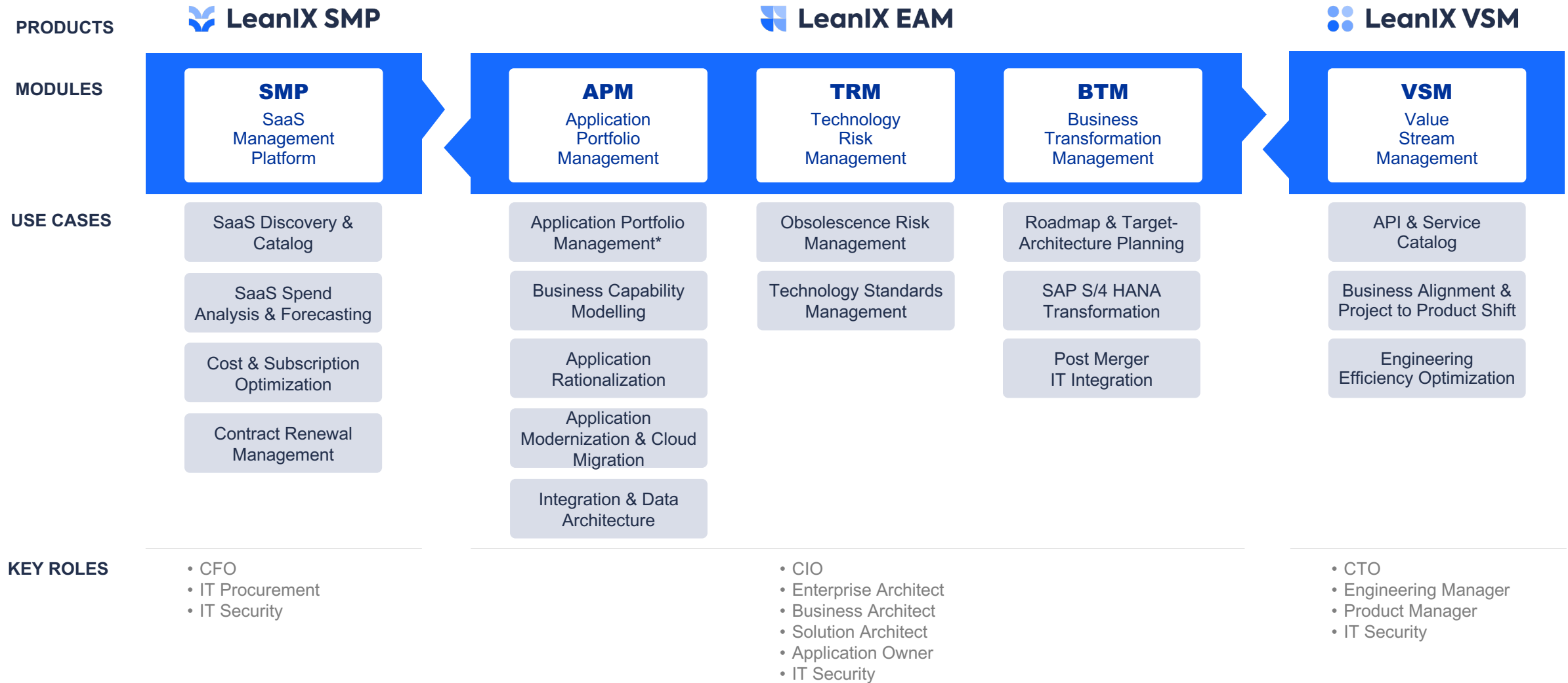
VP Product Management
& Platform Strategy

Hannah

Product Success Manager
(e.g. Customer Voting,
Feedback Process)

Felix

Head of Product EAM

LeanIX Continuous Transformation Platform®

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PRODUCTS	LeanIX SMP	LeanIX EAM			LeanIX VSM
MODULES	**SMP** SaaS Management Platform	**APM** Application Portfolio Management	**TRM** Technology Risk Management	**BTM** Business Transformation Management	**VSM** Value Stream Management
USE CASES	SaaS Discovery & Catalog	Application Portfolio Management*	Obsolescence Risk Management	Roadmap & Target-Architecture Planning	API & Service Catalog
	SaaS Spend Analysis & Forecasting	Business Capability Modelling	Technology Standards Management	SAP S/4 HANA Transformation	Business Alignment & Project to Product Shift
	Cost & Subscription Optimization	Application Rationalization		Post Merger IT Integration	Engineering Efficiency Optimization
	Contract Renewal Management	Application Modernization & Cloud Migration			
		Integration & Data Architecture			
KEY ROLES	• CFO • IT Procurement • IT Security	• CIO • Enterprise Architect • Business Architect • Solution Architect • Application Owner • IT Security			• CTO • Engineering Manager • Product Manager • IT Security

* incl. SaaS Discovery

EAM Capabilities – Customer Votes

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EAM Core (~ 40 FTE)

Thrust
- Meta Model Configuration — e, 1, 6
- EAM Data Model
- Fact Sheet Edit, Im- & Export — c, d, f, 4, 15, 8, 19, 14, 20

Gravity
- Search API (GraphQL) — b, i, 9, 11
- Inventory Search — 2, 7
- Impact Projection for Reports

Dragon
- Diagrams — a, 3, 12
- Dashboards — h
- LucidChart Integration — 13

Tornado
- Reports (without Roadmap) — 16
- Navigation & Collection
- Report Plugin Contents (e.g. Confluence)

Re:Invent
- Transformations & Impacts
- Roadmap Report
- Survey — 17, 18

Overflow
- To-dos
- Automations

Pi
- Metrics / Calculated KPIs
- Conversational Interface

EAM Integrations (~10 FTE)

Sailors
- ServiceNow Integration
- SAP Signavio Integration
- Apptio Integration
- Confluence Plugin
- Jira Plugin

Iris
- Integration API
- SMP Integration / SaaS Discovery
- CAST Integration
- Webhooks
- VSM Integration / Software Discovery

KaaS & Extensions (~ 30 FTE)

Swift
- Mobile App

Aura & Xplore
- Lifecycle Catalog
- SaaS Catalog

Torg
- Store
- Portal

Shared Services (~10 FTE)

Hook
- Account & Workspace Management — 5
- Data Snapshotting

Atlas
- Notifications — g, 10
- Teams Plugin
- Slack Plugin

Top items from customer voting in Q4

- a. Diagrams: Improved usability of editor (#1)
- b. Inventory: OR Operator for search (#2)
- c. Inventory: Xlsx import with fields on relations (#4)
- d. Fact Sheets: URL in text fields (#6)
- e. Fact Sheets: Limit edit based on subscription (#7)
- f. Fact Sheets: Support App & Provider logos (#10)
- g. Notifications: Teams integration (#11)
- h. Dashboard: Configurable KPIs (#13)
- i. Fact Sheets: Search for Fact Sheets when editing relations

Top 20 items from customer voting in Q1

1. Fact Sheets: Configure completion score
2. Inventory: Configure calculated fields
3. Diagrams: Support versioning of diagrams
4. Fact Sheets: Support attachments as resources
5. Admin: Impersonation for admin into any role
6. Fact Sheets: Configure custom relation types
7. Inventory: Table view - attributes on related FS
8. Fact Sheets: Improved visuals of all relations
9. Inventory: Filter by dates and numeric fields
10. Notifications: Improved config to filter notifications
11. Inventory: Phrase search for full text search
12. Diagrams: Configurable shape libraries
13. Diagrams: Bi-directional Lucidchart integration
14. Inventory: Improved management of resources
15. Inventory: Improve UX of Excel import
16. Reports: Compact view of clusters in landscape
17. Survey: Voting surveys (Multiple answers)
18. Survey: Support advanced field types in surveys
19. Inventory: Default subscriber for new Fact Sheet
20. Inventory: Full text search for selected text fields

Live view Productboard of Q2 items

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Further changes to communicated roadmap

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Depriorized / Removed from Roadmap

N/A

Q3

- Mobile App: Compatibility with MDM/MAM solutions (early access)
- Fact Sheets: Improve usability to find Fact Sheets when adding relations (in rollout)
- Fact Sheets: Configure custom relations in meta model

Later

- Fact Sheets: Limit edit rights to subscription type
- Inventory: Sort by any column in the table view (see product decisions)

Product Decisions

Principles for leading cloud-native SaaS

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Modern, use-case centric cloud-native SaaS

1) Clear scope of excellent functionality, solve pain-points of masses
2) Strong focus to integrate well with best-of-breed platforms
3) Pre-defined meta-model, requiring no configuration
4) Usability more important than re-use of functionality
5) User experience (UX) consistent across platform
6) Product-led, self-paced trial & onboarding
7) Professional services to help customers advance in domain
8) Customers configure fully on-their own using user interface (UI)
9) Opt-in new functionality / configuration safely in live environment
10) Continuous releases in enterprise-ready fashion (e.g., opt-in early)

Holistic, strategic 1st gen enterprise SaaS platforms

- Broad range of functionality, all at least good enough
- One holistic solution ("ERP for IT")
- One complex meta model with need of configuration
- Re-use of generic functionality dominates over usability
- Different UX across large product
- Consultants needed to run RFP, trial and implementation
- Professional services to fix gaps in product & build workarounds
- Separation into "self-service" and technical customization
- Every change needs a sandbox environment
- Few big releases, training and data migrations needed

Product Decision – Strategy for Inventory / Search ◧ LeanIX

What?

- We are working with full steam to get rid of inconsistency of our APIs, i.e., GraphQL API for inventory and projections API for showing future changes based on transformations.

Why?

- Projections API was never supported and we are unhappy with this parallel state. We are incorporating showing the future state into GraphQL.

- Unlocks multiple use cases, e.g., make use of projections in custom reports, or just any place where inventory filters are in use, the OR operator in Inventory etc.

Way forward

- OR Operator will delay into 2023

- Your custom integrations with GraphQL can remain as is – we make sure they work as before.

- Unified GraphQL API will serve as standard for the years to come and to build integrations with. (in addition to the Integration API for simplified synchronization)

Product Decision – BTM

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What?
- We focus on delivering 5-8 more transformation types, e.g., "Roll out an existing Application", "Replace existing Interface" etc.

Why?
- Make the product more specific for you, resulting in more intuitive user experience, less training effort, higher and broader adoption.

Way forward
- Focus on further improving UX
- Later:
  - Roadmap improvements
  - Customization options

Product Decision – Automations

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What?
- We focus on delivering more actions, conditions and triggers

Why?
- Make the product more specific for you, resulting in more intuitive user experience, less training effort, higher and broader adoption.

Way forward
- Focus on further improving UX
- Later:
  - Embed automations externally
  - Enable multi-step automations

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Product Decision – Diagraming

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What?
- Full and seamless transition to next-generation diagram editor.
- Diagrams will open in the new editor.

Why?
- Reduce effort and complexity in support and also for new users
- Don't increase gap of functionality before majority of users is on next-generation diagram editor

Way forward
- Now: Relations
- Next: Data flow, check for updates, create Fact Sheets and relations from canvas
- Later: Views, filtering, labels, Archimates templates per Fact Sheet type and versioning

Product Decision – SAP Integrations

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What?
- More intuitive GUI to configure SAP Signavio integration

Why?
- Additional effort in configuring relations for both customers and LeanIX support
- Mitigate risk of misunderstandings and misconfigurations

Way forward
- First strive for excellence in existing integration before continuing with new topics
- Three waves:
  - Multitenancy & Configuration
  - Customer Journey Modelling
  - SAP ALM (Application Lifecycle Management)

EA Management (EAM)

EAM Capabilities – Last 3m invest

Limited invest last 12m	Active invest in last 12m	Planned invest

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EAM Core

Thrust	Gravity	Dragon	Tornado	Re:Invent	Overflow	Pi
Meta Model Configuration **1**	Search API (GraphQL)	Diagrams **3**	Reports (without Roadmap)	Transformations & Impacts **4**	To-dos **5**	Metrics / Calculated KPIs
EAM Data Model	Inventory Search	Dashboards	Navigation & Collection	Roadmap Report	Automations	Conversational Interface
Fact Sheet Edit, Im- & Export **2**	Impact Projection for Reports	LucidChart Integration	Report Plugin Contents (e.g. Confluence)	Survey		

EAM Integrations

Sailors

ServiceNow Integration **6**	SAP Signavio Integration	Apptio Integration
Confluence Plugin	Jira Plugin	

Iris

Integration API	SMP Integration / SaaS Discovery	CAST Integration
Webhooks	VSM Integration / Software Discovery	

KaaS & Extensions

Swift	Aura & Xplore	Torg
Mobile App **7** **8**	Lifecycle Catalog **9** **10**	Store
	SaaS Catalog	Portal

Shared Services

Hook	Atlas
Account & Workspace Management	Notifications **11** **12**
Data Snapshotting	Teams Plugin
	Slack Plugin

Last 3 months investments

1) **New** Objective Fact Sheet type
2) **New** URLs in text fields
3) **Improved** Next-gen diagrams: Insert Fact Sheets
4) **Improved** BTM: Milestones in Lifecycles
5) **Improved** Maintenance and Administration of To-dos
6) **Improved** Service Now: Multitenancy
7) **New** Mobile: Manage Quality Seals
8) **New** Mobile: Relations Explorer
9) **Improved** TBM Adoption with Lifecycle Catalog
10) **Improved** Import Catalog entry on FS creation
11) **New** Send notifications to Slack
12) **New** Notifications: More details for FS updates

Improved = Major part is known functionality
New = Major part is new functionality

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EAM Capabilities – Current invest

| Limited invest last 12m | Active invest in last 12m | Planned invest |

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EAM Core

Thrust	Gravity	Dragon	Tornado	Re:Invent	Overflow	Pi
Meta Model Configuration (1) (13)	Search API (GraphQL) (14)	Diagrams (3) (20)	Reports (without Roadmap) (16)	Transformations & Impacts (4) (15)	To-dos (5)	Metrics / Calculated KPIs
EAM Data Model	Inventory Search	Dashboards	Navigation & Collection	Roadmap Report (19)	Automations (21)	Conversational Interface (22)
Fact Sheet Edit, Im- & Export (2) (18)	Impact Projection for Reports	LucidChart Integration	Report Plugin Contents (e.g. Confluence)	Survey (17)		

EAM Integrations

Sailors

ServiceNow Integration (6)	SAP Signavio Integration (23)	Apptio Integration
Confluence Plugin	Jira Plugin	

Iris

Integration API	SMP Integration / SaaS Discovery	CAST Integration
Webhooks	VSM Integration / Software Discovery (24)	

KaaS & Extensions

Swift / Aura & Xplore / Torg

Mobile App (25) (7) (8)	Lifecycle Catalog (26) (9) (10)	Store
	SaaS Catalog	Portal

Shared Services

Hook / Atlas

Account & Workspace Management (27)	Notifications (11) (12)
Data Snapshotting	Teams Plugin
	Slack Plugin

Last 3 months investments

1) **New** Objective Fact Sheet type
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Next 3 months investments

13) **Continue** Custom relations
14) **Continue** Unified search API
15) **Continue** More ootb transformations
16) **Continue** Roll-up of matrix & landscape
17) **Continue** Updated concept for surveys
18) **Planned** Fact Sheet Retention improvements
19) **Planned** Future state in roadmap reports
20) **Planned** Relations & replace legacy editor
21) **Planned** Automations: More triggers and actions
22) **Planned** Conversational interface
23) **Planned** Signavio: Close gap on config UI
24) **Planned** VSM integration: Seamlessly integrate
25) **Planned** Mobile: Update mandatory attributes
26) **Planned** Catalog: Bulk Linking
27) **Planned** Impersonation for admins

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Improved = Major part is known functionality   **Planned =** On roadmap for Q3
New = Major part is new functionality   **Continue =** Started in Q2, release later

SaaS Management Platform (SMP)

SMP Capabilities – Last 9m invest

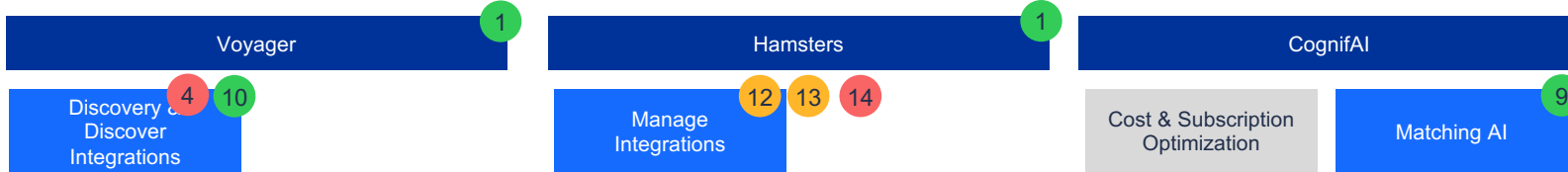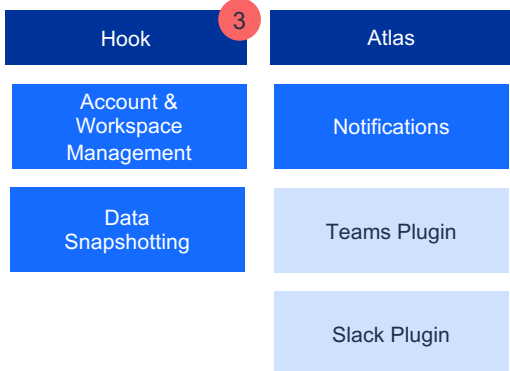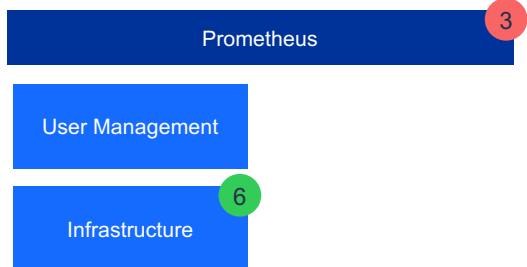| Limited invest last 12m	Active invest in last 12m	Planned invest

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Data Presentation

Slam ① ⑤

Dashboard	Compliance

Contract renewal management ⑦

Service List ⑥

Spark ① ⑤

Service Overview	Service Adoption ⑧

Spend Analysis & Forecasting ② ⑪

Data Discovery & Management

Voyager ①

Discovery & Discover Integrations ④ ⑩

Hamsters ①

Manage Integrations ⑫ ⑬ ⑭

CognifAI ①

Cost & Subscription Optimization	Matching AI ⑨

1) **Improved** In-tool documentation & guidance *
2) **Ongoing** Revised Forecasting *
3) **Ongoing** Unified Login *
4) **Ongoing** Open Interface Discover Integrations *
5) **Improved** Frontend technology overhaul
6) **Improved** Service list responsiveness
7) **Improved** Renewals timeline
8) **New** Organization: People & Departments
9) **Improved** Service matching AI for financial systems
10) **Improved** Discover integration file import
11) **Improved** Add contract & currency selection
12) **New** 6 manage integrations (Salsify, Everest, Salesforce Marketing Cloud, 1Password, Crowdstrike, GoDaddy)

Shared Services

Hook ③

Account & Workspace Management

Data Snapshotting

Atlas

Notifications

Teams Plugin

Slack Plugin

Infrastructure

Prometheus ③

User Management

Infrastructure ⑥

Current investments

1) **Improved** In-tool documentation & guidance *
2) **Ongoing** Revised Forecasting *
3) **Ongoing** Unified Login *
4) **Ongoing** Open Interface Discover Integrations *
5) **Improved** Frontend technology overhaul
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8) **New** Organization: People & Departments
9) **Improved** Service matching AI for financial systems
10) **Improved** Discover integration file import
11) **Improved** Add contract & currency selection
12) **New** 6 manage integrations (Salsify, Everest, Salesforce Marketing Cloud, 1Password, Crowdstrike, GoDaddy)
13) **New** Manage Integration Capabilities (Display Manage Integration capabilities on the UI)
14) **Ongoing** **Manage integrations** Data Intake (Customers can call our API to send us Data)

* = On public roadmap

Improved = Major part is known functionality
New = Major part is new functionality

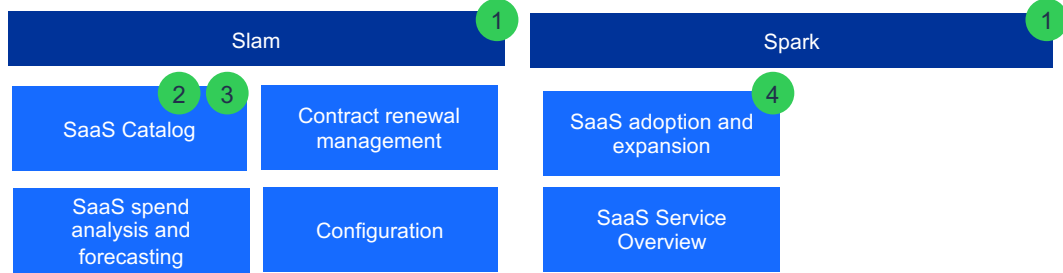18

SMP Capabilities – Last 9m invest
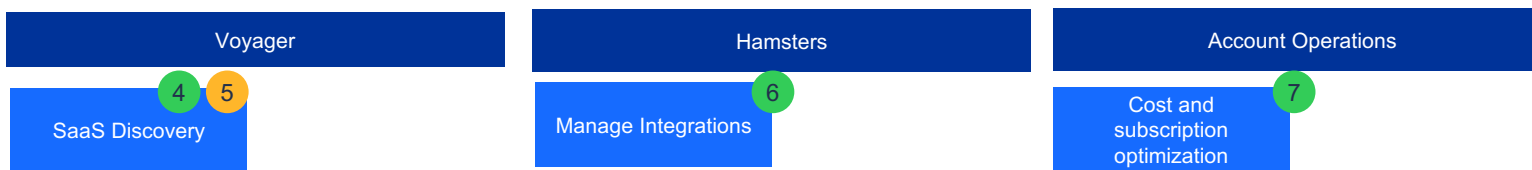
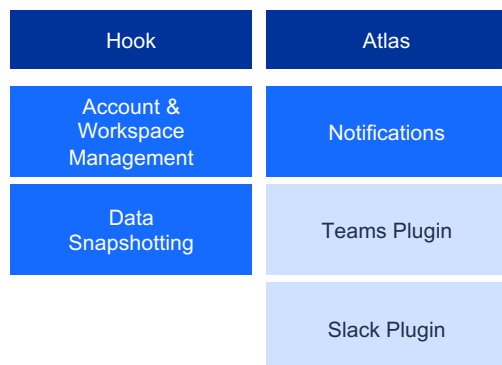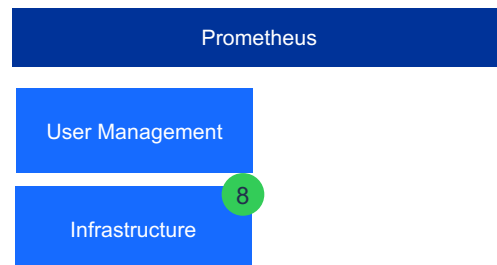| Limited invest last 12m	Active invest in last 12m	Planned invest

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Data Presentation

Slam 1

SaaS Catalog 2 3

Contract renewal management

SaaS spend analysis and forecasting

Configuration

Spark 1

SaaS adoption and expansion 4

SaaS Service Overview

Data Discovery & Management

Voyager

SaaS Discovery 4 5

Hamsters

Manage Integrations 6

Account Operations

Cost and subscription optimization 7

Shared Services

Hook

Account & Workspace Management

Data Snapshotting

Atlas

Notifications

Teams Plugin

Slack Plugin

Infrastructure

Prometheus

User Management

Infrastructure 8

Current investments

1) **Improved** Frontend technology overhaul
2) **Improved** SaaS Catalog: Add custom service
3) **Improved** SaaS Catalog: Report Missing data
4) **Improved** Connection Status & Revamped Admin
5) **New** Added SAP Concur
6) **Improved** Continuous Improvement / Extension of Manage Integrations
7) **Improved** Reduce time for SSO discovery
8) **Improved** SMP available in all regions

Improved = Major part is known functionality
New = Major part is new functionality

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SMP Capabilities – Current invest
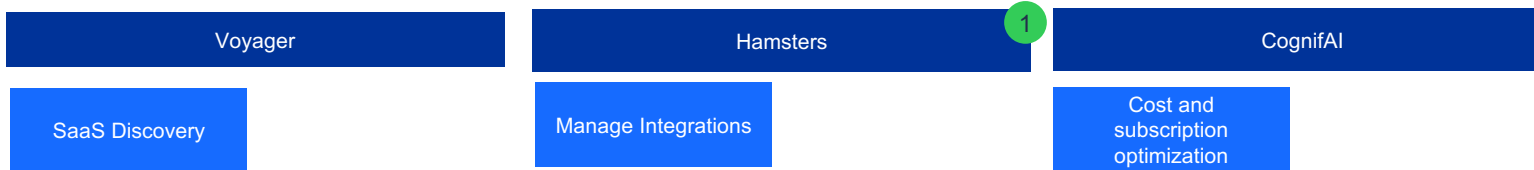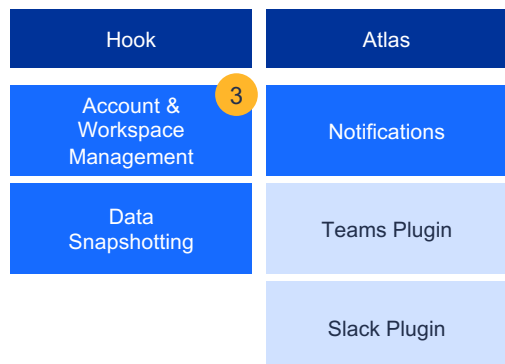
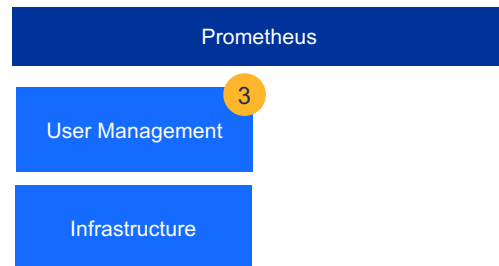| Limited invest last 12m	Active invest in last 12m	Planned invest

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Data Presentation

Slam ①

SaaS Catalog	Contract renewal management
SaaS spend analysis and forecasting ②	Configuration

Spark ①

SaaS adoption and expansion
SaaS Service Overview

Data Discovery & Management

Voyager
SaaS Discovery

Hamsters ①
Manage Integrations

CognifAI
Cost and subscription optimization

Shared Services

Hook	Atlas
Account & Workspace Management ③	Notifications
Data Snapshotting	Teams Plugin
	Slack Plugin

Infrastructure

Prometheus
User Management ③
Infrastructure

Current investments

1) **Improved** In-tool documentation & guidance
2) **Improved** Revised Forecasting
3) **New** Unified Login across all LeanIX products

Improved = Major part is known functionality
New = Major part is new functionality

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Value Stream Management (VSM)

VSM Capabilities – Current invest

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Data Presentation

Rocket		
DORA Metrics	Team, Technology & Product Catalog ①	Mapping Inbox ②
Navigation		

Nimbus		
Onboarding Companion ③	Manage Discovery	Manage Users

Data Discovery

Cider		
API Discovery	Code Repository & CI/CD Discovery	Code Quality Discovery
Product Discovery	VSM Discovery (for EAM)	
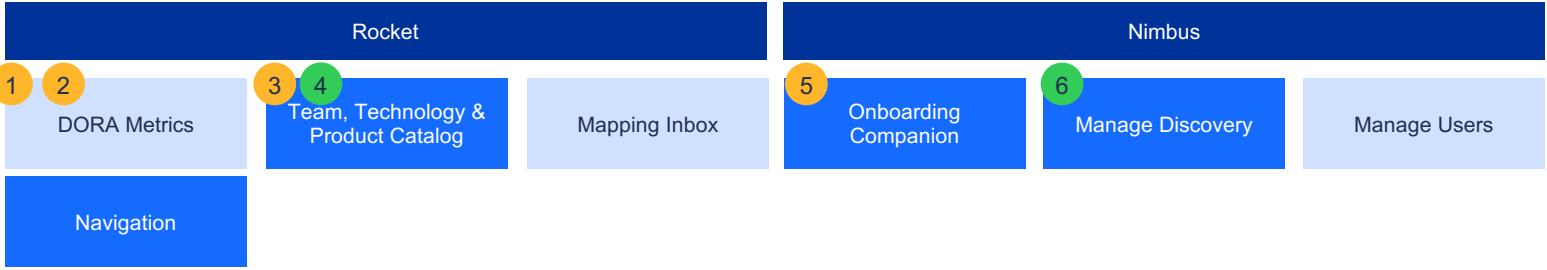
Helios	
Cloud Discovery	Kubernetes Discovery

Shared Services

Hook	Atlas
Account & Workspace Management	Notifications
Data Snapshotting	Teams Plugin
	Slack Plugin
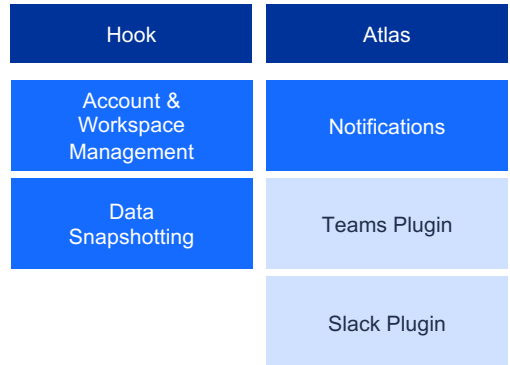
Current investments

1) **New** Team, Technology & Product List & Pages
2) **New** mapping of discovered items
3) **New** onboarding checklist for trials & customers

Improved = Major part is known functionality
New = Major part is new functionality

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