



EA CONNECT DAYS 2019

Europe's Leading Enterprise Architecture Conference



LeanIX Cloud Intelligence

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It has been quite a ride

2015

2019



Started at LeanIX
0 kids

Driving CSE and Cloud Native
3 kids



< 20 customers
< 20 employees

> 200 customers
> 180 employees



Version 1.0

Industry standard for
container orchestration



KubeCon

500 participants

150.000 participants



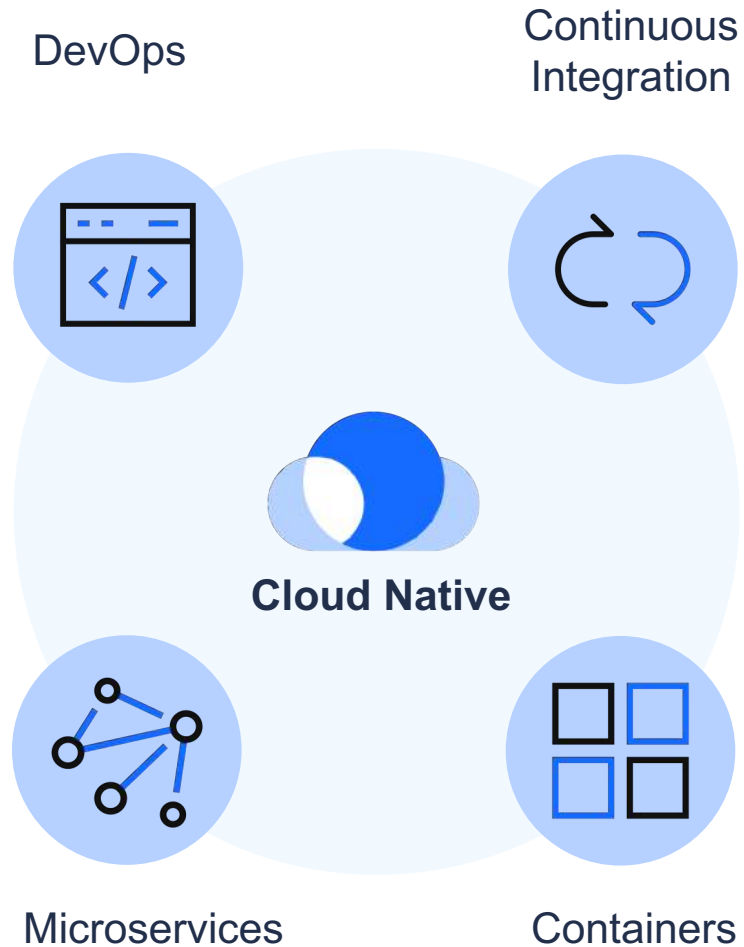
Founded

> 70.000 committers for > 20 projects
> 500 member organisations



Cloud Native turned into a massive ecosystem...

... and is embraced not only by tech-leaders



Successful cloud-born companies¹⁾

FACEBOOK

NETFLIX



zalando

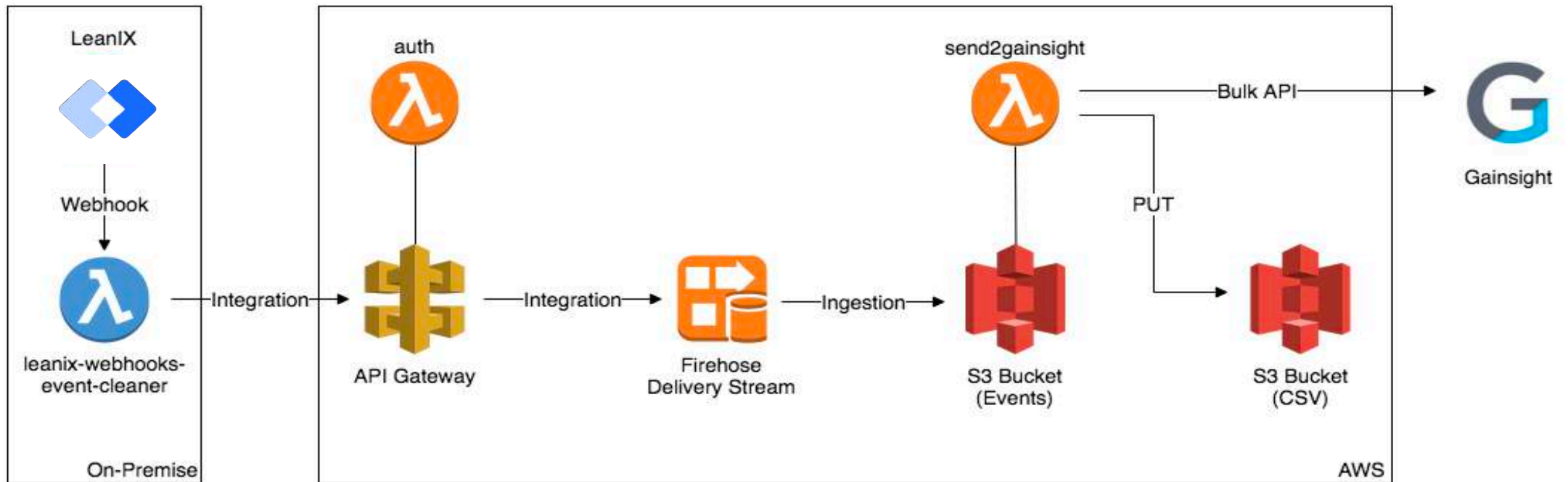
Successful cloud pioneers¹⁾

adidas



1) Cloud Native Foundation case studies: <https://www.cncf.io/newsroom/case-studies/>

Showcase – Leveraging Cloud Native...



... for business purpose!



Gain insight on tool usage for improved Customer Experience

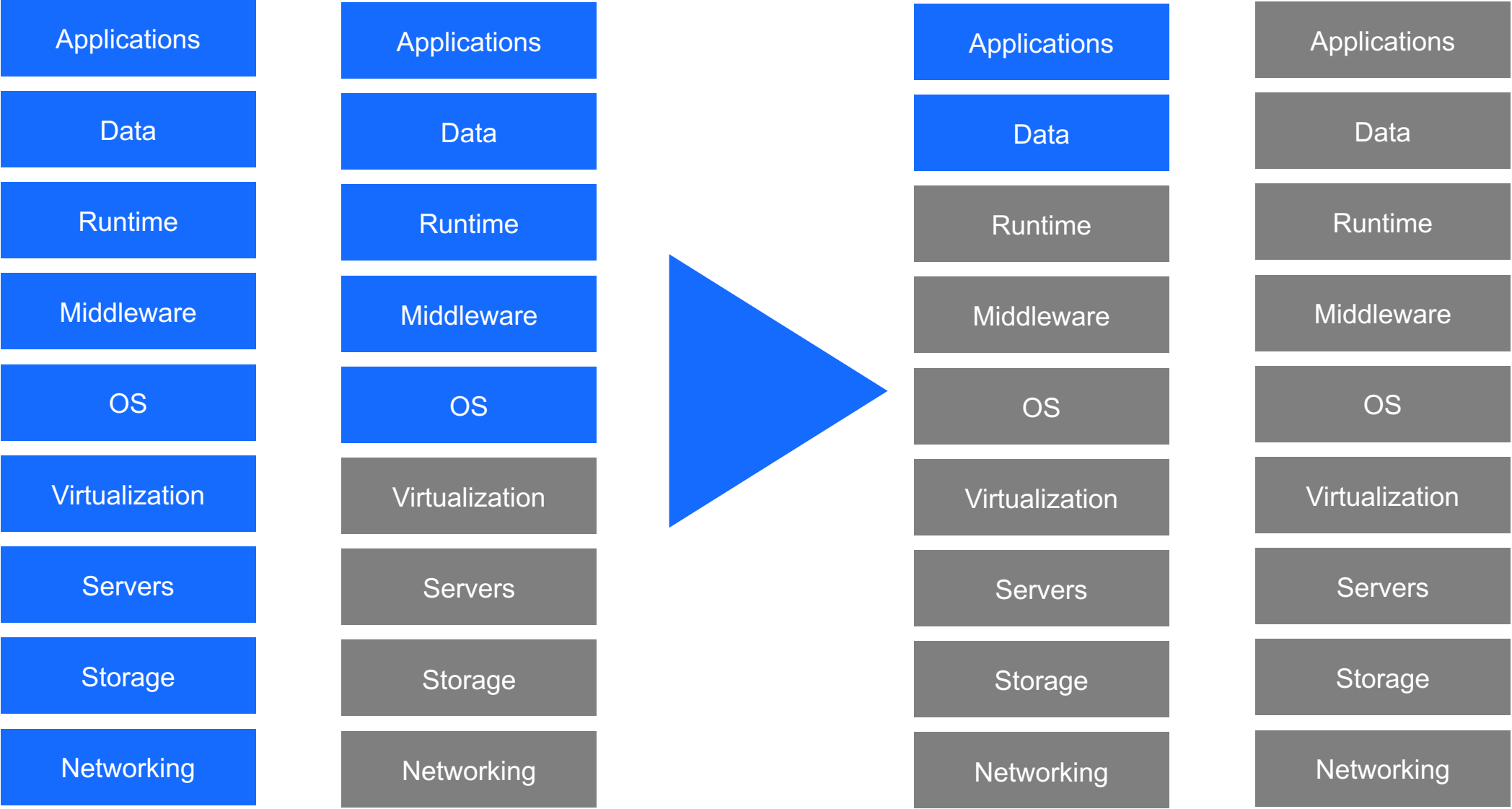
Ensure to respect data privacy and legal obligations

Guarantee adaptability to everchanging requirements

Transfer > 100.000 events / day reliably

Focus on business value, not technology

Cloud Native: Focus on what matters most



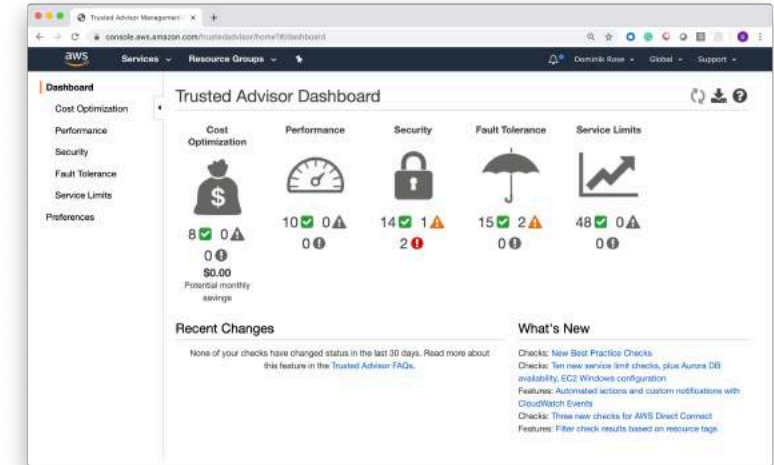
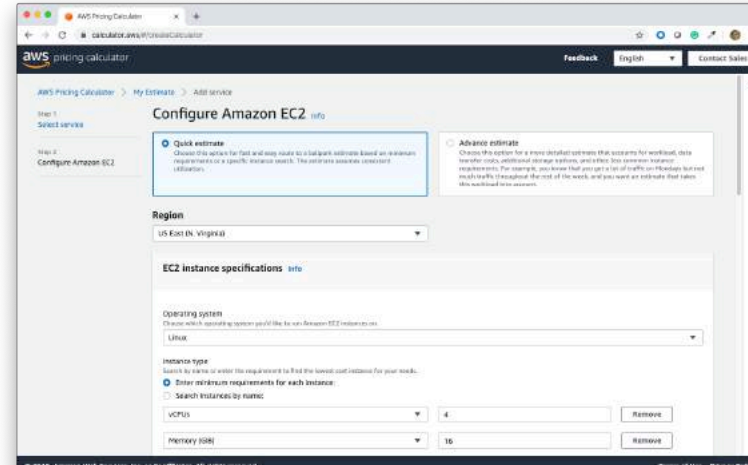
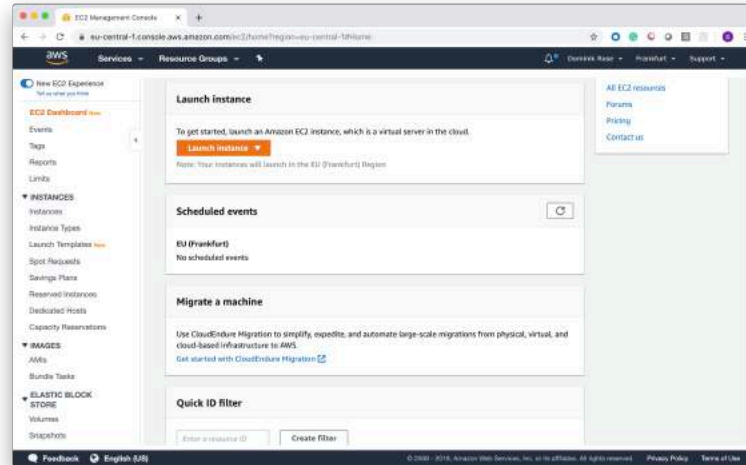
On-premise

IaaS

PaaS

SaaS

Be fast, but cost efficient & compliant!



- Servers can be started within seconds
- Hyperscalers offer 100s of different services
- What happens if a service is no longer supported?
- Billing is dynamic, based on resource consumption
- Costs are democratized on team level
- How can one still keep control?
- Security, data privacy and compliance are more important than ever
- Local teams have good tooling, but what about a global overview?

Sounds familiar?



Business-Agility
React faster to needs



Security
Build secure architectures



Cost
Realize cost savings

Cloud Native is the biggest challenge for Enterprise Architects, but also a huge opportunity

LeanIX Cloud Intelligence: Auto-Discovery & Aggregation to the business context

1 Discovery

Connect to your cloud environment & automatically detect cloud components



2 Recommendations

Provider	Storage	Compute	AI
Europe	AWS S3	AWS EC2	AWS EC2
USA	Azure	App	App
Asia	GCP Cloud Storage	App	App

Violation by Cloud Component		
Low	Medium	High
AWS S3		
Cloud Component	Cloud Component	Cloud Component
AWS EC2		
Cloud Component	Cloud Component	Cloud Component
Cloud Component	Cloud Component	Cloud Component

3 Results

What is deployed where, by whom?

- ✓ Save 100s of hours in audit prep
- Speed up projects by months

Cloud security violations?

- ✓ Avoid millions of security risks
- Faster, real-time risk assessment

Hotspots for cloud spend?

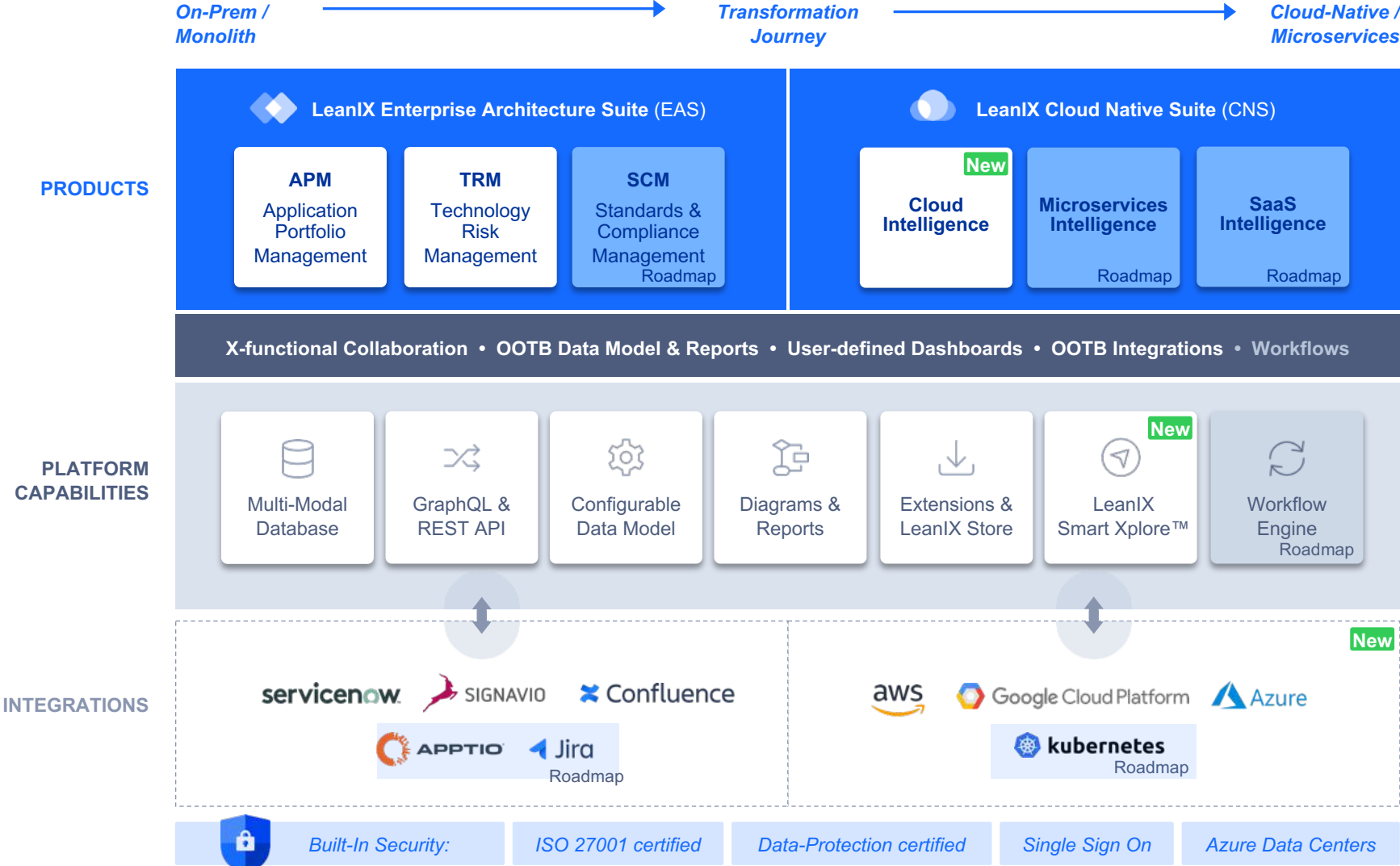
- ✓ Cut redundant cloud components
- Optimize cost cross-vendor

Live Demo

Combining proven strenghts...



New Launches at EA Connect Days 2019



... with game-changing capabilities

Connecting two Systems is hard ...

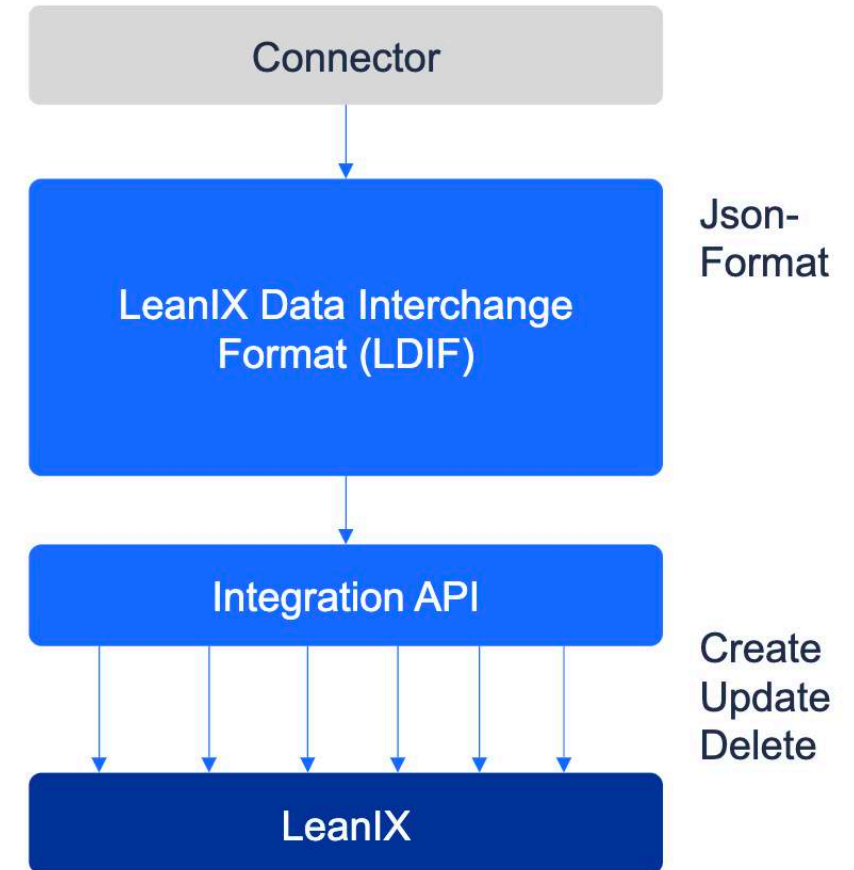
Two Systems, Data Models & APIs to be understood

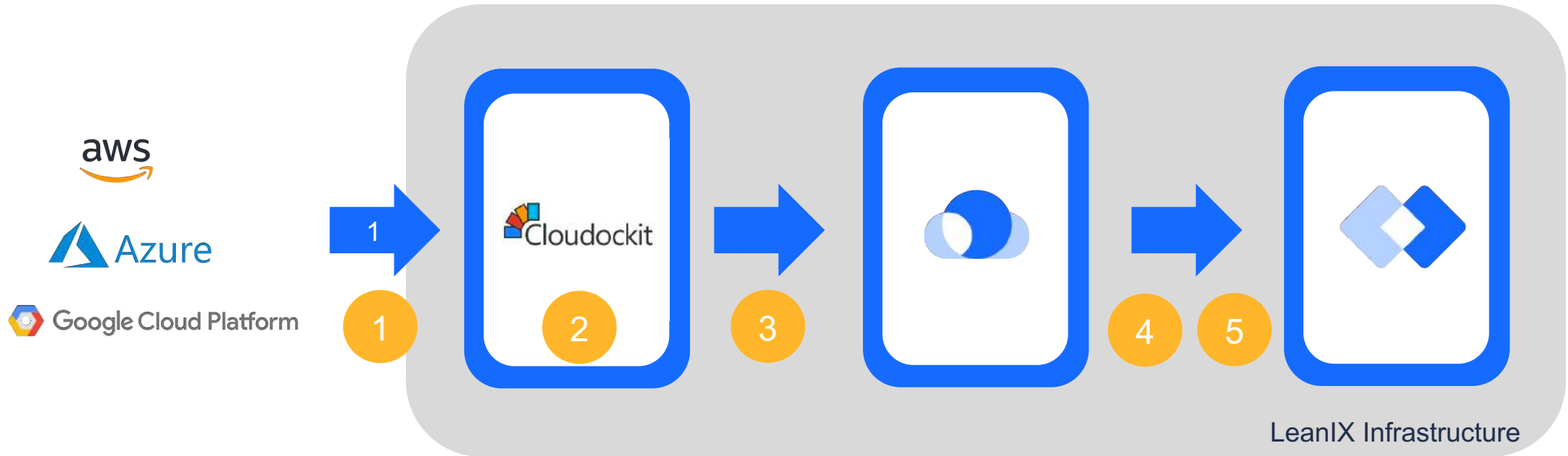
- Knowledge of the external system, including data model and API
- Knowledge of LeanIX data model incl. changes
- Mapping logic inside integration code is subject to a lot of potential changes
- Configuration for LeanIX needs to be contained in every connector

Cross-cutting functionality in every connector

- Configuration
- Mapping
- Deletion of no longer existing entities
- Management (start/stop/pause)
- Monitoring
- Logging
- Auditing

... easier by separating the concerns





1 Hyperscaler APIs are used by Cloudockit to discover data (we need the client's credentials for this)

2 Data is converted into LDIF

3 Data is imported into the CI Workspace via the Integration API (inbound connectors)

4 Data is exported from the CI Workspace via the Integration API (outbound connectors)

5 Data is imported into the EA Workspace via the Integration API (inbound connectors)

Leveraging our unique expertise

100s of successful EA customers

Large enterprises



High-growth tech



Cloud Native Beta phase

Years of experience

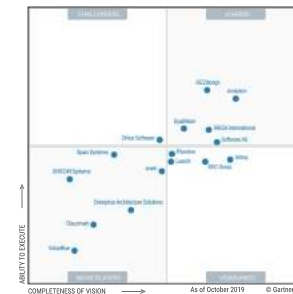


We embrace DevOps, containers and microservices

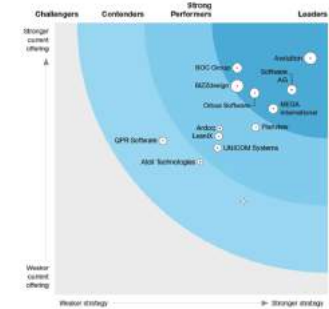
Beta with companies like you

- Agile design sprints
- Intensive customer feedback
- Covering AWS, GPC, and Azure

Enterprise ready



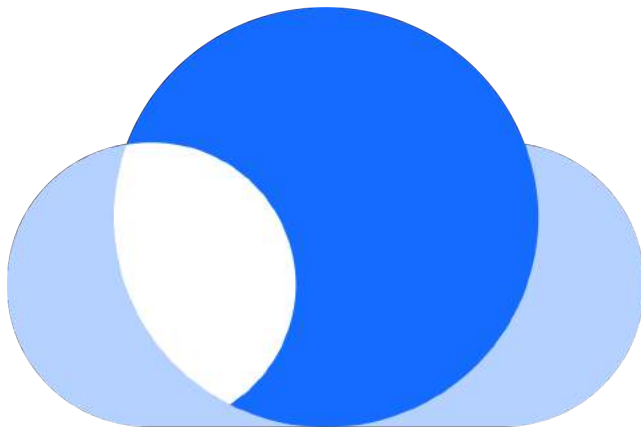
Gartner



FORRESTER



Join our Early Adopter Program



LeanIX Cloud Intelligence Early Adopter Program

Benefits

- Additional setup and acceleration support
- Shaping of product development
- LeanIX Cloud Native Community

Mode

- Kick-Off workshop
- Milestone workshops
- Community workshop

Timing

- Start: now
- Minimal sign-up period: 12 months
- Open until: March 31st 2020

Commercials

- 20% discount on yearly subscription fee
- Extra discounts apply for LeanIX Cloud Beta Program customers

For more details, please approach your
Sales Manager or Customer Success Manager

Thank you!
Any questions?