

## METRICS AND FEATURE LIST SMP

### SAAS MANAGEMENT PLATFORM

#### METRICS

1. Definitions:
  - 1.1. "SaaS Application" means a Software-as-a-Service application tracked by SMP.
  - 1.2. "Employee" means a Customer's employee with a license to at least three SaaS Applications.
  - 1.3. "Number of Employees" means the total count of Employees.
  - 1.4. "Tier" means a row of the Pricing Table establishing the annual Subscription Service Fees and Support Fees based on ranges of the Number of Employees.
  - 1.5. "Workspace" means a self-contained, Customer-specific environment within the Subscription Services.
  
2. Tier determination/adjustment
  - 2.1. The annual Subscription Service Fees and Support Fees for the Saas Management Platform module (per Workspace) are established by comparing the Number of Employees against the Tiers in the Pricing Table on the Order Form.
  - 2.2. The Parties will agree which Tier is applicable for the initial 12-month-period.
  - 2.3. The Customer can use a Number of Employees up to the limit of two (2) Tiers above the currently applicable Tier. Usage above such limit is blocked. To exceed such limit during a 12-month-period, the Parties shall agree to a commercial adjustment.
  - 2.4. During a 12-month period, if necessary, LeanIX will adjust the Tier for the next 12-month- period based on Customer's usage. If the maximum Number of Employees in the 8th month of the Billing Period is higher, LeanIX will inform the Customer in the 9th month. The adjusted Tier will apply for the following 12-month-period.

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## FEATURE LIST

FEATURE	DESCRIPTION
<b>One SaaS Management Platform Workspace</b>	A production Workspace to be filled with Customer Data providing Dashboards, a Service list, Usage and spend widgets, Renewals overview, Membership and Compliance data. Access to the Workspace for an unlimited number of Users is included.
<b>Automated Discovery with Integrations to Enterprise Systems</b>	Mapping of SaaS Application landscape based on integrations with key enterprise systems. Includes integrations to SSO, CASB, financial systems, expense management, HRIS, and similar systems such as Concur, ADP, NetSuite, Coupa, Expensify and Okta.
<b>Monitoring and Alerting</b>	Detection and overview of newly added SaaS Applications and their associated costs. Automatic alerts via email, Slack and Dashboard when new or potentially risky SaaS applications are detected.
<b>Spend Analysis</b>	SaaS spend breakdown and trend analysis by service or organizational unit.
<b>Role-based Access Control</b>	Access permissions management based on the role of the user for SaaS Management Platform.
<b>Integrations to 100+ SaaS Vendors</b>	Integrations connects to different SaaS vendors directly.
<b>Financial Planning and Analysis</b>	SaaS spend breakdown and trend analysis by service or organizational unit. Budget allocation by SaaS Application.
<b>Budget Enforcement</b>	Set automatic budget alerts for SaaS Applications with consumption based pricing.
<b>Application Engagement Analytics</b>	Detect changes in usage and consumption patterns, provide in-depth insights on user engagement, licence utilization, and resource allocation.
<b>Renewal Management</b>	Renewals timeline, upcoming renewals table and automatic alerts for contract renewals. Leverage utilization insights to support negotiations and contract right- sizing.
<b>SaaS Portal</b>	Provides quick access to software tools and supports the backoffice to streamline application authorization and provisioning IT workflows.
<b>Entitlement Management</b>	License consumption analysis supporting entitlement rationalization and right-sizing, cross- organization license procurement, pooling and allocation of SaaS Applications, and contract consolidation.

For further details, please refer to <https://docs-smp.leanix.net/>