METRICS AND FEATURE LIST SMP
SAAS MANAGEMENT PLATFORM

METRICS

1. <u>Definitions</u>:
   1.1. "SaaS Application" means a Software-as-a-Service application tracked by SMP.
   1.2. "Employee" means a Customer's employee with a license to at least three SaaS Applications.
   1.3. "Number of Employees" means the total count of Employees.
   1.4. "Tier" means a row of the Pricing Table establishing the annual Subscription Service Fees and Support Fees based on ranges of the Number of Employees.
   1.5. "Workspace" means a self-contained, Customer-specific environment within the Subscription Services.

2. <u>Tier determination/adjustment</u>
   2.1. <u>Metric.</u> Usage for the SaaS Management Platform is measured based on the Number of Employees. The number of Employyes used by Customer shall not exceed the purchased Tier.
   2.2. <u>Tolerance.</u> Over-usage is tolerated up to the limit of two (2) Tiers above the purchased one ("Tolerance Threshold"), provided that, if LeanIX notifies Customer of any such over-usage, Customer shall, within 90 days, either: (1) disable any un-permitted use; or (2) purchase a higher Tier commensurate with Customer's actual use. Usage above the Tolerance Threshold is blocked.
   2.3. <u>Tier Increase.</u> At any point during the Subscription Term, Customer may purchase a higher Tier listed in the Annex Fee Table of the original Order Form by either issuing a PO or executing an additional Order Form. If a PO is issued, it shall match the amount in the Annex Fee Table and be subject to the same terms of the original Order Forms. Any Tier increase shall be co-termed with the then-current Subscription Term.

3. <u>Fair Use Policy.</u> If LeanIX assesses that Customer is using the Services in a way that improperly circumvents the agreed usage restrictions and/or to avoid a higher Tier, the parties shall convene to discuss in good faith Customer's usage and agree on the correct applicable Tier.

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FEATURE LIST

FEATURE	DESCRIPTION
One SaaS Management Platform Workspace	A production Workspace to be filled with Customer Data providing Dashboards, a Service list, Usage and spend widgets, Renewals overview, Membership and Compliance data. Access to the Workspace for an unlimited number of Users is included.
Automated Discovery with Integrations to Enterprise Systems	Mapping of SaaS Application landscape based on integrations with key enterprise systems. Includes integrations to SSO, CASB, financial systems, expense management, HRIS, and similar systems such as Concur, ADP, NetSuite, Coupa, Expensify and Okta.
Monitoring and Alerting	Detection and overview of newly added SaaS Applications and their associated costs. Automatic alerts via email, Slack and Dashboard when new or potentially risky SaaS applications are detected.
Spend Analysis	SaaS spend breakdown and trend analysis by service or organizational unit.
Role-based Access Control	Access permissions management based on the role of the user for SaaS Management Platform.
Integrations to 100+ SaaS Vendors	Integrations connects to different SaaS vendors directly.
Financial Planning and Analysis	SaaS spend breakdown and trend analysis by service or organizational unit. Budget allocation by SaaS Application.
Budget Enforcement	Set automatic budget alerts for SaaS Applications with consumption based pricing.
Application Engagement Analytics	Detect changes in usage and consumption patterns, provide in-depth insights on user engagement, licence utilization, and resource allocation.
Contract Renewal Management	Contracts timeline, contracts list, committed spend report and automatic alerts for contract renewals. Leverage utilization insights to support negotiations and contract right- sizing.
SaaS Portal	Provides quick access to software tools and supports the backoffice to streamline application authorization and provisioning IT workflows.
Entitlement Management	License consumption analysis supporting entitlement rationalization and right-sizing, cross- organization license procurement, pooling and allocation of SaaS Applications, and contract consolidation.

For further details, please refer to https://docs-smp.leanix.net/