

METRICS AND FEATURE LIST SMP SAAS MANAGEMENT PLATFORM

METRICS

1. Definitions:
 - 1.1. "SaaS Application" means a Software-as-a-Service application tracked by the SMP.
 - 1.2. "Employee" means a Customer's employee using at least three SaaS Applications.
 - 1.3. "Number of SaaS Applications" means the total count of SaaS Applications Customer connects to the Manage Module via a direct integration. Applicable only if Customer is a Manage module subscriber.
 - 1.4. "Number of Employees" means the total count of Employees.
 - 1.5. "Tier" means a row of the Pricing Table establishing the annual Subscription Service Fees and Support Fees for the Manage Module and/or Discover Module based on ranges of the Number of Employees and, if a Manage module subscriber, the Number of SaaS Applications.
 - 1.6. "Workspace" means a self-contained, Customer-specific environment within the Subscription Services.
2. Tier determination/adjustment
 - 2.1. The annual Subscription Service Fees and Support Fees for the Manage Module and/or Discover Module (per Workspace) are established by comparing the Number of Employees and, if a Manage Module subscriber, the Number of SaaS Applications, against the Tiers in the Pricing Table on the Order Form.
 - 2.2. The Parties will agree which Tier is applicable for the initial 12-month-period.
 - 2.3. The Customer can use a Number of Employees and, if a Manage Module subscriber, a Number of SaaS Applications up to the limit of two (2) Tiers above the currently applicable Tier. Usage above such limit is blocked. To exceed such limit during a 12-month-period, the Parties shall agree to a commercial adjustment.
 - 2.4. During a 12-month period, if necessary, LeanIX will adjust the Tier for the next 12-month- period based on Customer's usage. If the maximum Number of Employees or, if a Manage Module subscriber, or the Number of SaaS Applications in the 8th month of the Billing Period is higher or lower, LeanIX will inform the Customer in the 9th month. The adjusted Tier will apply for the following 12-month- period.

FEATURE LIST

DISCOVER MODULE

FEATURE	DESCRIPTION
Automated Discovery with Integrations to Enterprise Systems	Mapping of SaaS Application landscape based on integrations with key enterprise systems. Includes integrations to SSO, ERP, expense management, CASB, contract management, and similar systems such as Concur, NetSuite, Coupa, Okta, Spring CM, and Zscaler. Also includes browser plug-in support.
Monitoring and Alerting	Detection and overview of newly added SaaS Applications and their associated costs. Automatic alerts via email, Slack and Dashboard when new or potentially risky SaaS applications are detected.
Spend Analysis	SaaS spend breakdown and trend analysis by service or organizational unit.
Role-based Access Control	Access permissions management based on the role of the user for SaaS Intelligence.

ADDITIONAL MODULE: MANAGE MODULE

FEATURE	DESCRIPTION
Integrations to 4000+ SaaS Vendors	Integrations connects to different SaaS vendors directly.
Financial Planning and Analysis	SaaS spend breakdown and trend analysis by service or organizational unit. Budget allocation by SaaS application.
Budget Enforcement	Set automatic budget alerts for SaaS applications with consumption based pricing.
Application Engagement Analytics	Detect changes in usage and consumption patterns, provide in-depth insights on user engagement, licence utilization, and resource allocation.
Renewal Management	Renewals calendar and automatic alerts for upcoming contract renewals. Leverage utilization insights to support negotiations and contract right-sizing.
User Lifecycle Management (requires Okta with Lifecycle Management module)	Define a set of SaaS applications needed for new employees and track if access was granted. For employees leaving the organization, validate if access was successfully revoked.
Self-Service SaaS Portal	Provides quick access to software tools and supports the backoffice to streamline application authorization and provisioning IT workflows.
Entitlement Management	License consumption analysis supporting entitlement rationalization and right-sizing, cross- organization license procurement, pooling and allocation of SaaS applications, and contract consolidation.

For further details, please refer to <https://docs-smp.leanix.net/>